

Local Market Update – April 2020

A Research Tool Provided by Iowa Association of REALTORS®



Greene County

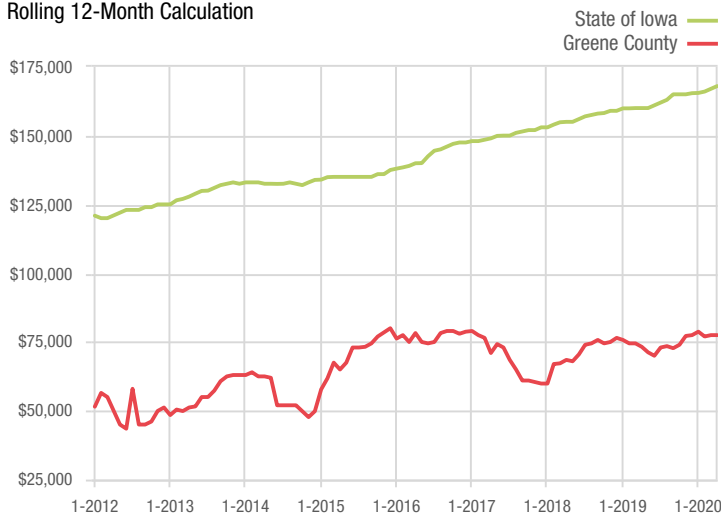
Single-Family Detached	April			Year to Date		
	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	18	8	- 55.6%	32	32	0.0%
Pending Sales	9	2	- 77.8%	26	23	- 11.5%
Closed Sales	6	5	- 16.7%	16	24	+ 50.0%
Days on Market Until Sale	58	43	- 25.9%	80	98	+ 22.5%
Median Sales Price*	\$59,500	\$60,500	+ 1.7%	\$65,000	\$54,595	- 16.0%
Average Sales Price*	\$114,060	\$69,900	- 38.7%	\$82,787	\$84,816	+ 2.5%
Percent of List Price Received*	94.5%	97.2%	+ 2.9%	94.9%	93.3%	- 1.7%
Inventory of Homes for Sale	30	27	- 10.0%	—	—	—
Months Supply of Inventory	5.4	3.7	- 31.5%	—	—	—

Townhouse-Condo	April			Year to Date		
	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

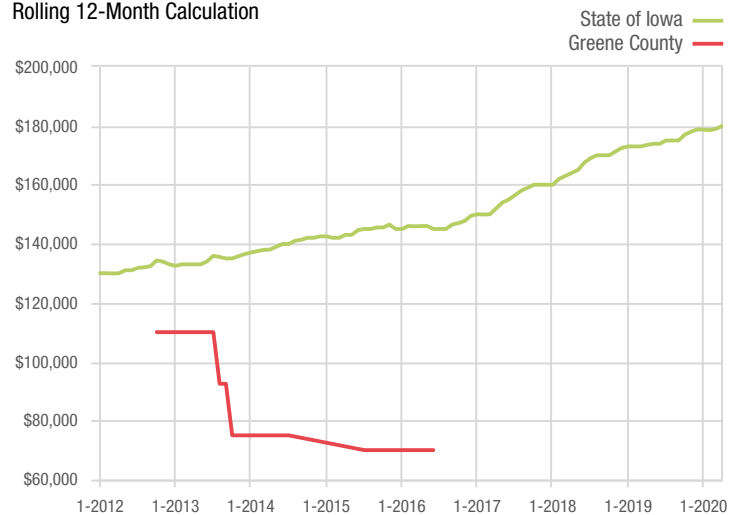
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.