

# Local Market Update – April 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Hancock County

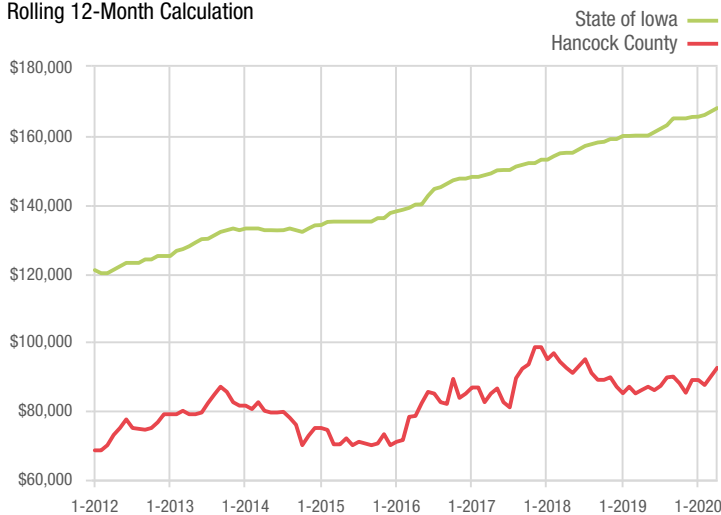
Single-Family Detached	April			Year to Date		
	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	28	10	- 64.3%	72	69	- 4.2%
Pending Sales	15	9	- 40.0%	38	42	+ 10.5%
Closed Sales	11	12	+ 9.1%	33	42	+ 27.3%
Days on Market Until Sale	92	105	+ 14.1%	124	139	+ 12.1%
Median Sales Price*	\$85,000	<b>\$83,500</b>	- 1.8%	\$65,000	<b>\$84,050</b>	+ 29.3%
Average Sales Price*	\$92,182	<b>\$108,729</b>	+ 18.0%	\$78,242	<b>\$107,401</b>	+ 37.3%
Percent of List Price Received*	99.1%	<b>92.0%</b>	- 7.2%	92.7%	<b>93.7%</b>	+ 1.1%
Inventory of Homes for Sale	92	86	- 6.5%	—	—	—
Months Supply of Inventory	6.4	6.5	+ 1.6%	—	—	—

Townhouse-Condo	April			Year to Date		
	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	0	0	0.0%	0	1	—
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

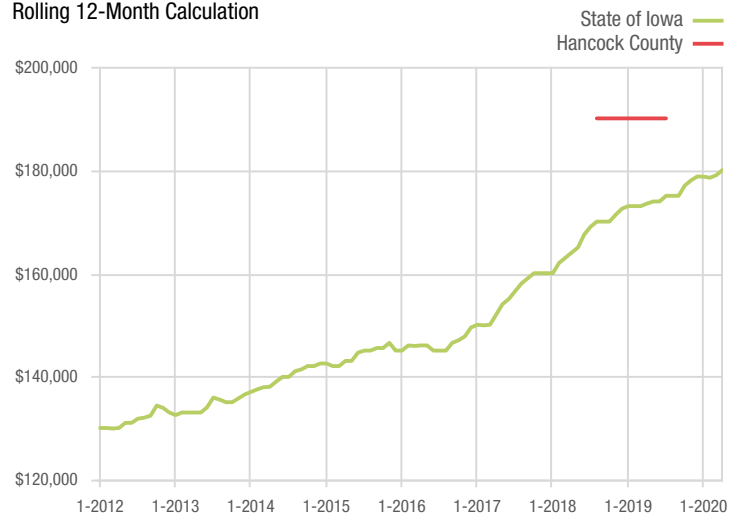
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.