

Local Market Update – April 2020

A Research Tool Provided by Iowa Association of REALTORS®



Hardin County

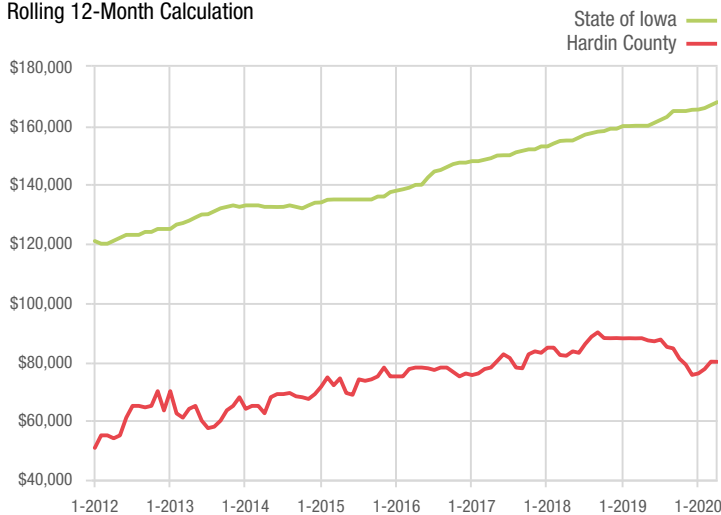
Single-Family Detached	April			Year to Date		
	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	34	31	- 8.8%	93	79	- 15.1%
Pending Sales	27	18	- 33.3%	61	57	- 6.6%
Closed Sales	12	16	+ 33.3%	37	53	+ 43.2%
Days on Market Until Sale	134	149	+ 11.2%	106	134	+ 26.4%
Median Sales Price*	\$83,750	\$76,950	- 8.1%	\$69,000	\$77,000	+ 11.6%
Average Sales Price*	\$83,167	\$81,550	- 1.9%	\$82,607	\$85,929	+ 4.0%
Percent of List Price Received*	91.2%	94.6%	+ 3.7%	91.5%	92.5%	+ 1.1%
Inventory of Homes for Sale	101	86	- 14.9%	—	—	—
Months Supply of Inventory	6.5	4.9	- 24.6%	—	—	—

Townhouse-Condo	April			Year to Date		
	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	0	1	—	0	2	—
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	2	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

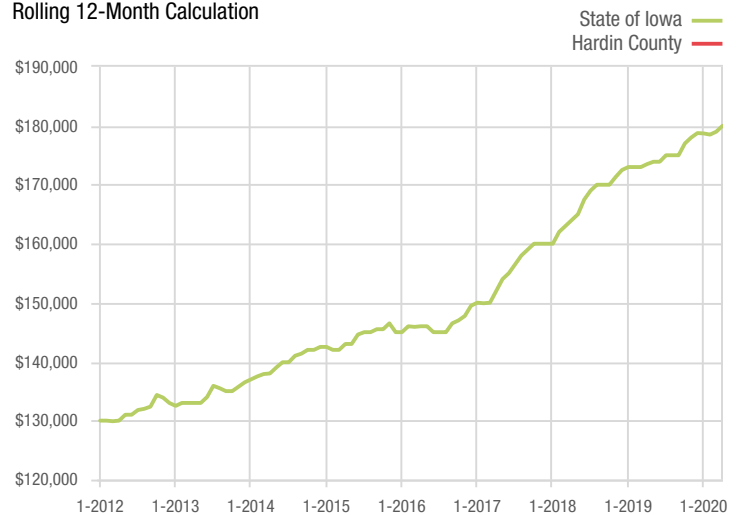
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.