

Local Market Update – April 2020

A Research Tool Provided by Iowa Association of REALTORS®



Iowa County

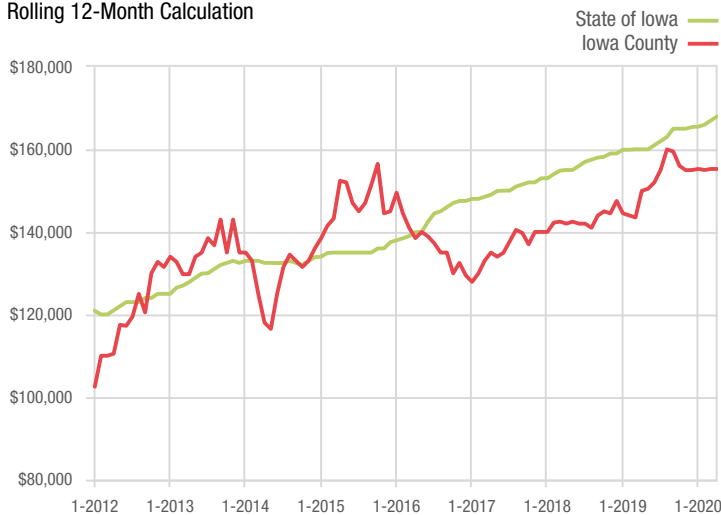
Single-Family Detached	April			Year to Date		
	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	21	20	- 4.8%	54	89	+ 64.8%
Pending Sales	7	17	+ 142.9%	40	63	+ 57.5%
Closed Sales	13	19	+ 46.2%	41	48	+ 17.1%
Days on Market Until Sale	55	55	0.0%	61	54	- 11.5%
Median Sales Price*	\$170,900	\$162,000	- 5.2%	\$142,000	\$154,000	+ 8.5%
Average Sales Price*	\$222,438	\$201,482	- 9.4%	\$166,210	\$184,080	+ 10.8%
Percent of List Price Received*	97.6%	97.4%	- 0.2%	96.8%	96.2%	- 0.6%
Inventory of Homes for Sale	40	51	+ 27.5%	—	—	—
Months Supply of Inventory	2.5	3.4	+ 36.0%	—	—	—

Townhouse-Condo	April			Year to Date		
	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	2	0	- 100.0%	7	3	- 57.1%
Pending Sales	2	0	- 100.0%	2	3	+ 50.0%
Closed Sales	0	0	0.0%	0	2	—
Days on Market Until Sale	—	—	—	—	38	—
Median Sales Price*	—	—	—	—	\$196,250	—
Average Sales Price*	—	—	—	—	\$196,250	—
Percent of List Price Received*	—	—	—	—	99.2%	—
Inventory of Homes for Sale	4	4	0.0%	—	—	—
Months Supply of Inventory	1.7	2.5	+ 47.1%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

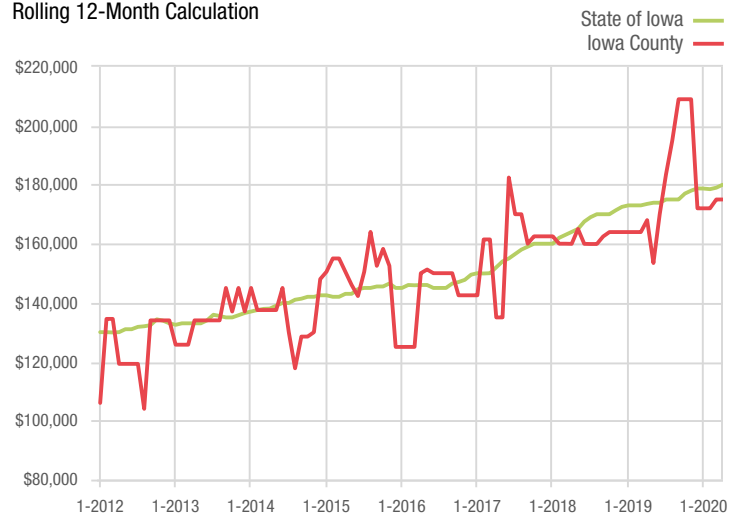
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.