

Local Market Update – April 2020

A Research Tool Provided by Iowa Association of REALTORS®



Jefferson County

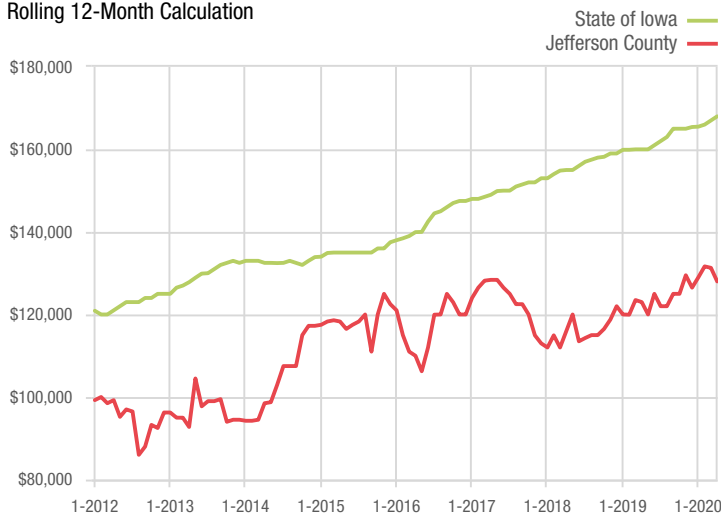
Single-Family Detached	April			Year to Date		
	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	29	16	- 44.8%	88	66	- 25.0%
Pending Sales	14	14	0.0%	42	38	- 9.5%
Closed Sales	14	7	- 50.0%	39	29	- 25.6%
Days on Market Until Sale	49	117	+ 138.8%	95	130	+ 36.8%
Median Sales Price*	\$135,600	\$113,000	- 16.7%	\$123,000	\$120,000	- 2.4%
Average Sales Price*	\$150,211	\$119,357	- 20.5%	\$140,063	\$134,237	- 4.2%
Percent of List Price Received*	97.0%	98.1%	+ 1.1%	96.3%	96.6%	+ 0.3%
Inventory of Homes for Sale	93	83	- 10.8%	—	—	—
Months Supply of Inventory	6.5	6.6	+ 1.5%	—	—	—

Townhouse-Condo	April			Year to Date		
	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	0	0	0.0%	0	1	—
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

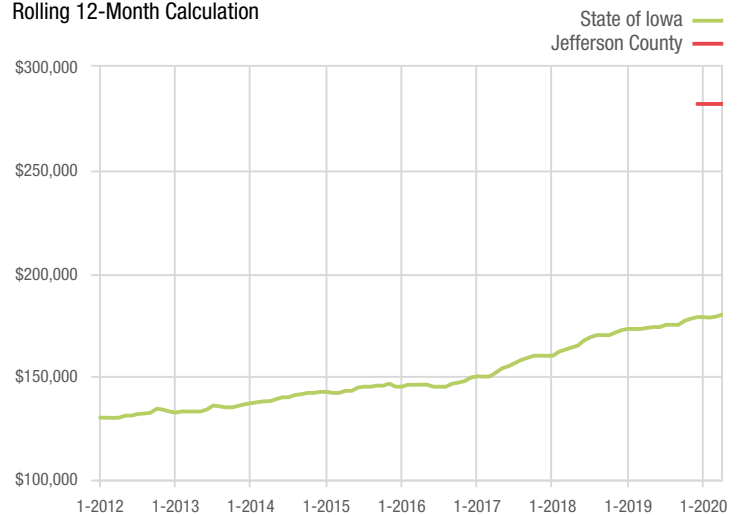
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.