

Local Market Update – April 2020

A Research Tool Provided by Iowa Association of REALTORS®



Jones County

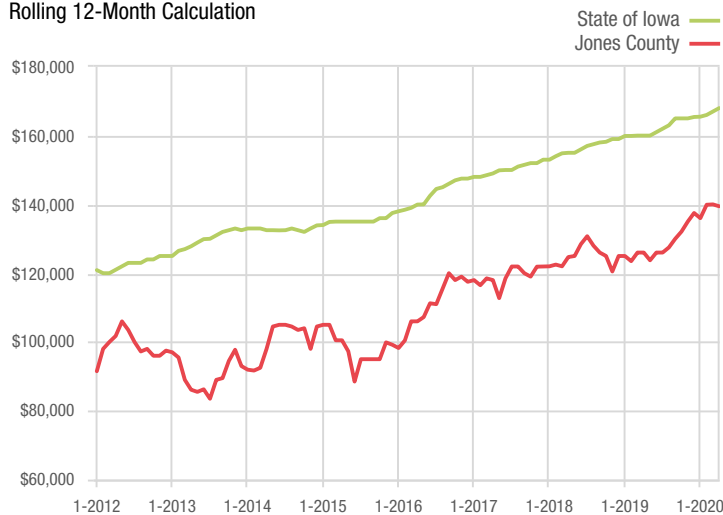
Single-Family Detached	April			Year to Date		
	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	26	23	- 11.5%	65	64	- 1.5%
Pending Sales	22	19	- 13.6%	60	49	- 18.3%
Closed Sales	13	12	- 7.7%	52	42	- 19.2%
Days on Market Until Sale	107	104	- 2.8%	84	71	- 15.5%
Median Sales Price*	\$145,500	\$122,500	- 15.8%	\$130,000	\$123,250	- 5.2%
Average Sales Price*	\$160,858	\$146,035	- 9.2%	\$139,138	\$141,717	+ 1.9%
Percent of List Price Received*	96.8%	97.7%	+ 0.9%	95.0%	97.6%	+ 2.7%
Inventory of Homes for Sale	38	50	+ 31.6%	—	—	—
Months Supply of Inventory	2.6	3.5	+ 34.6%	—	—	—

Townhouse-Condo	April			Year to Date		
	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	0	1	—	3	1	- 66.7%
Pending Sales	0	2	—	4	3	- 25.0%
Closed Sales	2	0	- 100.0%	3	1	- 66.7%
Days on Market Until Sale	96	—	—	123	157	+ 27.6%
Median Sales Price*	\$133,500	—	—	\$115,000	\$136,500	+ 18.7%
Average Sales Price*	\$133,500	—	—	\$127,333	\$136,500	+ 7.2%
Percent of List Price Received*	94.4%	—	—	94.9%	98.2%	+ 3.5%
Inventory of Homes for Sale	0	2	—	—	—	—
Months Supply of Inventory	—	1.4	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

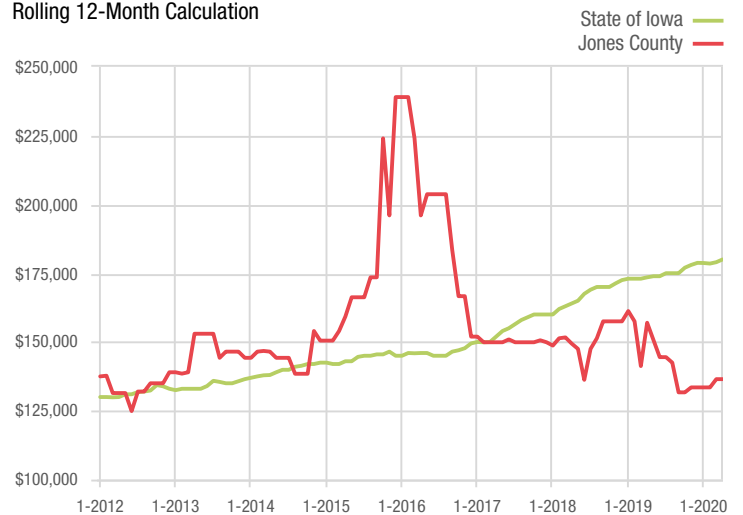
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.