

# Local Market Update – April 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Louisa County

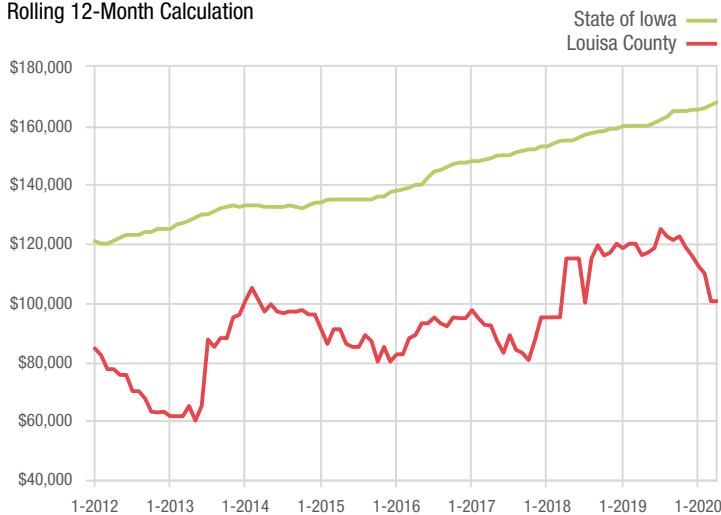
Single-Family Detached	April			Year to Date		
	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	10	8	- 20.0%	37	39	+ 5.4%
Pending Sales	3	9	+ 200.0%	24	32	+ 33.3%
Closed Sales	2	8	+ 300.0%	15	23	+ 53.3%
Days on Market Until Sale	83	68	- 18.1%	105	74	- 29.5%
Median Sales Price*	\$85,200	<b>\$106,250</b>	+ 24.7%	\$115,500	<b>\$84,500</b>	- 26.8%
Average Sales Price*	\$85,200	<b>\$109,438</b>	+ 28.4%	\$115,763	<b>\$90,283</b>	- 22.0%
Percent of List Price Received*	98.1%	<b>89.3%</b>	- 9.0%	97.0%	<b>96.8%</b>	- 0.2%
Inventory of Homes for Sale	30	<b>33</b>	+ 10.0%	—	—	—
Months Supply of Inventory	4.9	<b>4.6</b>	- 6.1%	—	—	—

Townhouse-Condo	April			Year to Date		
	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

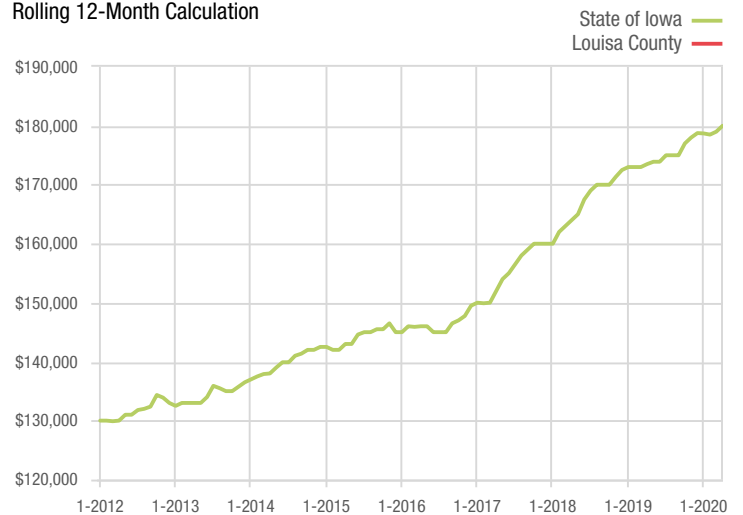
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.