

Local Market Update – April 2020

A Research Tool Provided by Iowa Association of REALTORS®



Mills County

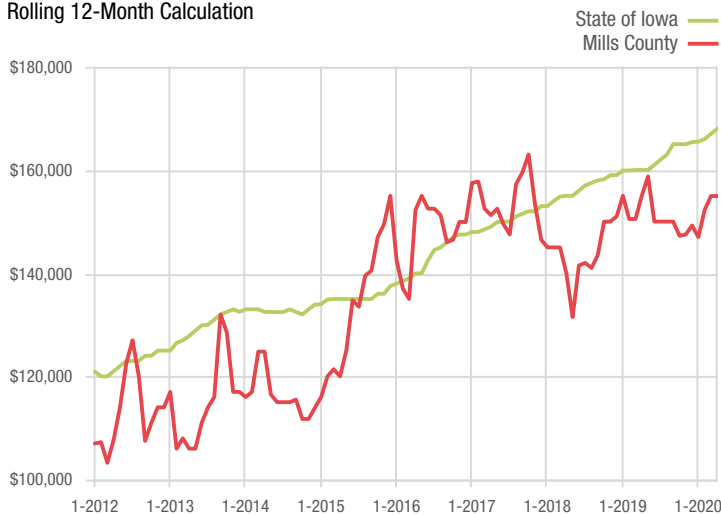
Single-Family Detached	April			Year to Date		
	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	6	14	+ 133.3%	33	51	+ 54.5%
Pending Sales	11	4	- 63.6%	32	35	+ 9.4%
Closed Sales	7	5	- 28.6%	31	31	0.0%
Days on Market Until Sale	17	74	+ 335.3%	32	38	+ 18.8%
Median Sales Price*	\$157,500	\$170,000	+ 7.9%	\$142,500	\$154,900	+ 8.7%
Average Sales Price*	\$238,929	\$154,300	- 35.4%	\$166,184	\$158,200	- 4.8%
Percent of List Price Received*	99.9%	95.7%	- 4.2%	96.3%	98.5%	+ 2.3%
Inventory of Homes for Sale	9	28	+ 211.1%	—	—	—
Months Supply of Inventory	0.9	2.8	+ 211.1%	—	—	—

Townhouse-Condo	April			Year to Date		
	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	0	1	—	1	11	+ 1,000.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	61	—	—
Median Sales Price*	—	—	—	\$180,525	—	—
Average Sales Price*	—	—	—	\$180,525	—	—
Percent of List Price Received*	—	—	—	97.6%	—	—
Inventory of Homes for Sale	0	11	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

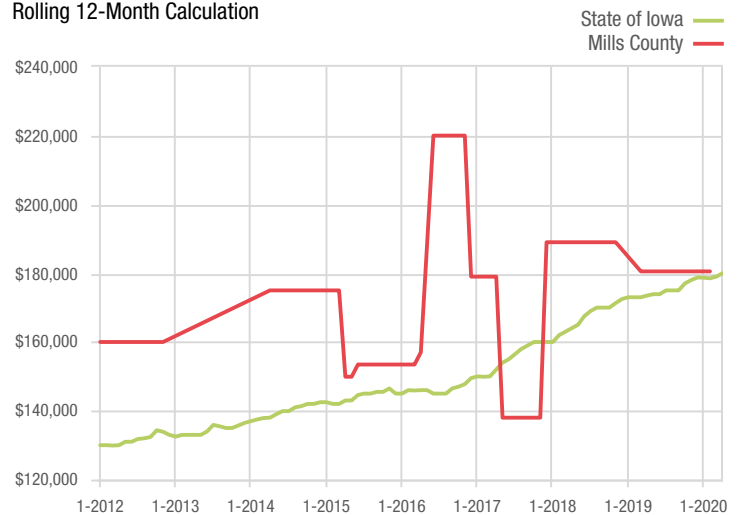
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.