

# Local Market Update – April 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Pocahontas County

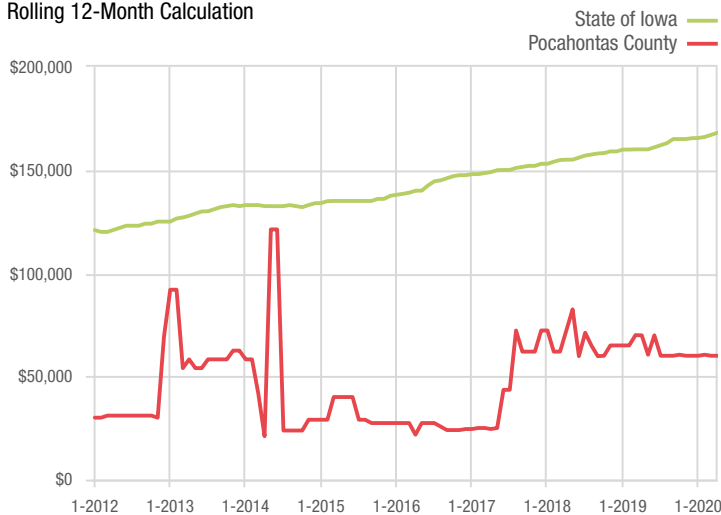
Single-Family Detached	April			Year to Date		
	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	7	3	- 57.1%	11	18	+ 63.6%
Pending Sales	4	5	+ 25.0%	12	17	+ 41.7%
Closed Sales	5	7	+ 40.0%	8	12	+ 50.0%
Days on Market Until Sale	189	74	- 60.8%	179	105	- 41.3%
Median Sales Price*	\$65,200	\$80,000	+ 22.7%	\$69,900	\$89,000	+ 27.3%
Average Sales Price*	\$59,600	\$80,979	+ 35.9%	\$62,343	\$84,021	+ 34.8%
Percent of List Price Received*	93.0%	84.7%	- 8.9%	91.4%	89.1%	- 2.5%
Inventory of Homes for Sale	16	16	0.0%	—	—	—
Months Supply of Inventory	5.5	4.2	- 23.6%	—	—	—

Townhouse-Condo	April			Year to Date		
	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

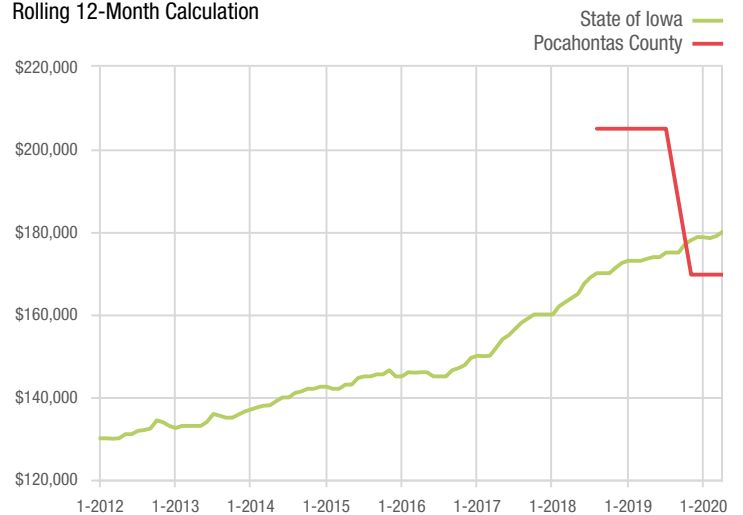
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.