

Local Market Update – April 2020

A Research Tool Provided by Iowa Association of REALTORS®



Sac County

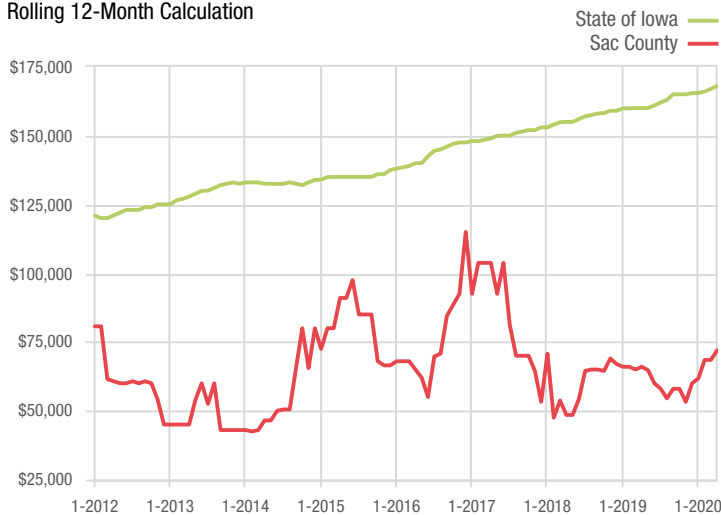
| Single-Family Detached | April | | | Year to Date | | |
|---------------------------------|----------|-----------|----------|--------------|-------------|----------|
| | 2019 | 2020 | % Change | Thru 4-2019 | Thru 4-2020 | % Change |
| New Listings | 4 | 10 | + 150.0% | 13 | 19 | + 46.2% |
| Pending Sales | 2 | 4 | + 100.0% | 7 | 13 | + 85.7% |
| Closed Sales | 2 | 1 | - 50.0% | 7 | 9 | + 28.6% |
| Days on Market Until Sale | 140 | 51 | - 63.6% | 121 | 75 | - 38.0% |
| Median Sales Price* | \$48,000 | \$117,000 | + 143.8% | \$42,500 | \$72,000 | + 69.4% |
| Average Sales Price* | \$48,000 | \$117,000 | + 143.8% | \$52,000 | \$72,334 | + 39.1% |
| Percent of List Price Received* | 85.2% | 93.7% | + 10.0% | 96.7% | 87.9% | - 9.1% |
| Inventory of Homes for Sale | 13 | 19 | + 46.2% | — | — | — |
| Months Supply of Inventory | 4.5 | 6.2 | + 37.8% | — | — | — |

| Townhouse-Condo | April | | | Year to Date | | |
|---------------------------------|-------|------|----------|--------------|-------------|----------|
| | 2019 | 2020 | % Change | Thru 4-2019 | Thru 4-2020 | % Change |
| New Listings | 0 | 1 | — | 0 | 3 | — |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 5 | — | — | — | — |
| Months Supply of Inventory | — | 5.0 | — | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

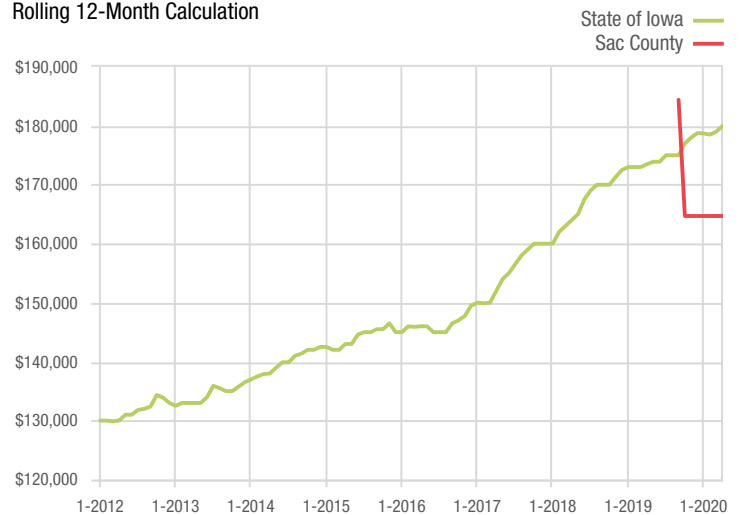
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.