

Local Market Update – April 2020

A Research Tool Provided by Iowa Association of REALTORS®



Sioux County

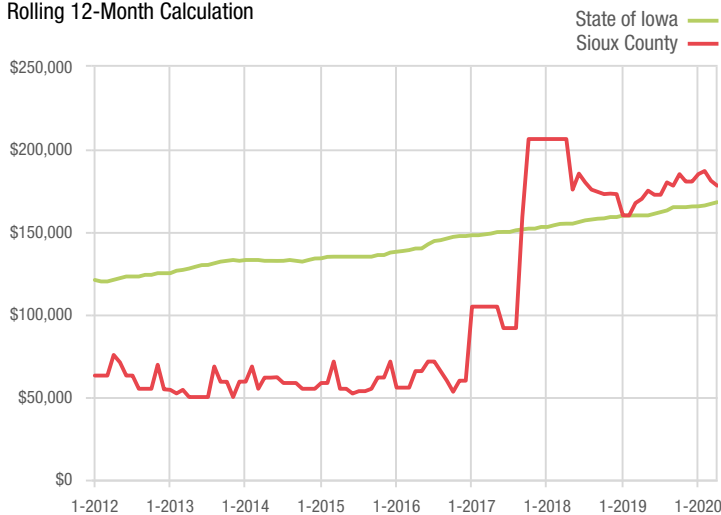
| Single-Family Detached | April | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2019 | 2020 | % Change | Thru 4-2019 | Thru 4-2020 | % Change |
| New Listings | 35 | 22 | - 37.1% | 100 | 96 | - 4.0% |
| Pending Sales | 26 | 26 | 0.0% | 81 | 70 | - 13.6% |
| Closed Sales | 23 | 13 | - 43.5% | 61 | 42 | - 31.1% |
| Days on Market Until Sale | 129 | 67 | - 48.1% | 120 | 89 | - 25.8% |
| Median Sales Price* | \$199,000 | \$165,000 | - 17.1% | \$170,000 | \$149,950 | - 11.8% |
| Average Sales Price* | \$208,822 | \$185,954 | - 11.0% | \$180,809 | \$182,829 | + 1.1% |
| Percent of List Price Received* | 96.2% | 95.0% | - 1.2% | 95.8% | 94.6% | - 1.3% |
| Inventory of Homes for Sale | 76 | 70 | - 7.9% | — | — | — |
| Months Supply of Inventory | 4.2 | 3.7 | - 11.9% | — | — | — |

| Townhouse-Condo | April | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2019 | 2020 | % Change | Thru 4-2019 | Thru 4-2020 | % Change |
| New Listings | 3 | 4 | + 33.3% | 10 | 9 | - 10.0% |
| Pending Sales | 2 | 4 | + 100.0% | 6 | 7 | + 16.7% |
| Closed Sales | 1 | 2 | + 100.0% | 4 | 5 | + 25.0% |
| Days on Market Until Sale | 0 | 63 | — | 45 | 77 | + 71.1% |
| Median Sales Price* | \$212,000 | \$209,750 | - 1.1% | \$248,500 | \$240,000 | - 3.4% |
| Average Sales Price* | \$212,000 | \$209,750 | - 1.1% | \$246,250 | \$211,700 | - 14.0% |
| Percent of List Price Received* | 94.4% | 99.0% | + 4.9% | 94.3% | 97.2% | + 3.1% |
| Inventory of Homes for Sale | 9 | 6 | - 33.3% | — | — | — |
| Months Supply of Inventory | 3.8 | 2.5 | - 34.2% | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

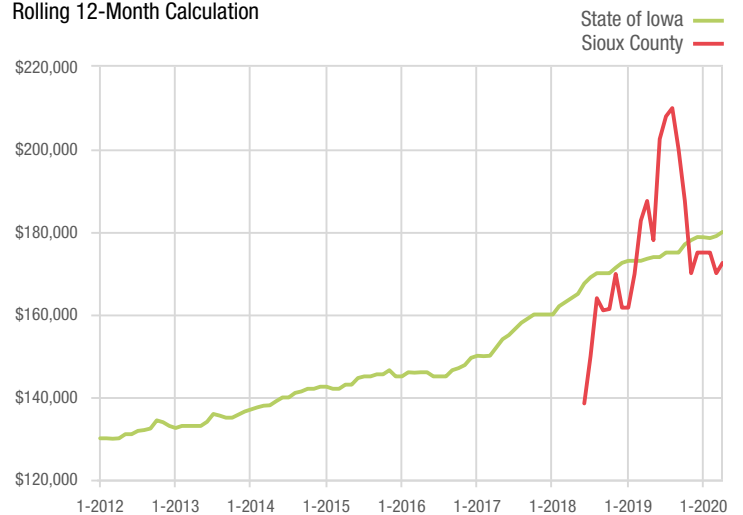
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.