

Local Market Update – April 2020

A Research Tool Provided by Iowa Association of REALTORS®



Winneshiek County

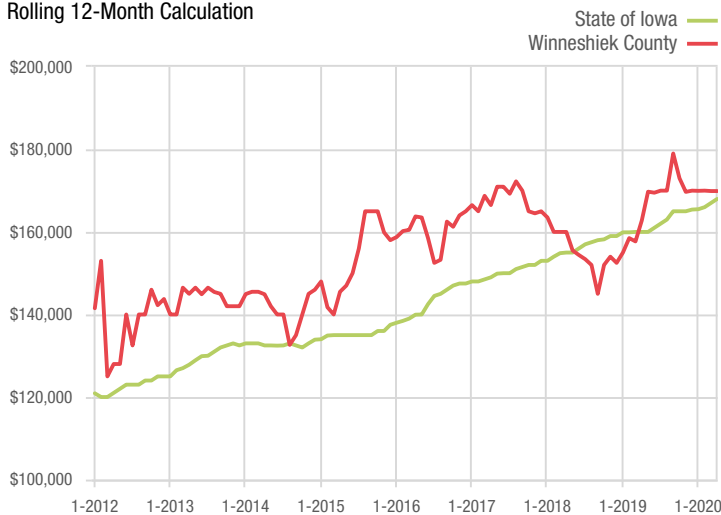
Single-Family Detached	April			Year to Date		
	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	33	19	- 42.4%	60	69	+ 15.0%
Pending Sales	20	17	- 15.0%	43	60	+ 39.5%
Closed Sales	9	24	+ 166.7%	32	48	+ 50.0%
Days on Market Until Sale	129	64	- 50.4%	95	65	- 31.6%
Median Sales Price*	\$179,000	\$209,000	+ 16.8%	\$180,000	\$202,000	+ 12.2%
Average Sales Price*	\$184,389	\$245,510	+ 33.1%	\$209,044	\$224,020	+ 7.2%
Percent of List Price Received*	95.4%	96.9%	+ 1.6%	95.2%	96.1%	+ 0.9%
Inventory of Homes for Sale	47	39	- 17.0%	—	—	—
Months Supply of Inventory	4.1	2.5	- 39.0%	—	—	—

Townhouse-Condo	April			Year to Date		
	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change
New Listings	8	0	- 100.0%	14	2	- 85.7%
Pending Sales	3	0	- 100.0%	6	2	- 66.7%
Closed Sales	0	0	0.0%	1	3	+ 200.0%
Days on Market Until Sale	—	—	—	209	9	- 95.7%
Median Sales Price*	—	—	—	\$302,300	\$309,000	+ 2.2%
Average Sales Price*	—	—	—	\$302,300	\$303,000	+ 0.2%
Percent of List Price Received*	—	—	—	91.9%	97.8%	+ 6.4%
Inventory of Homes for Sale	8	12	+ 50.0%	—	—	—
Months Supply of Inventory	3.1	6.0	+ 93.5%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

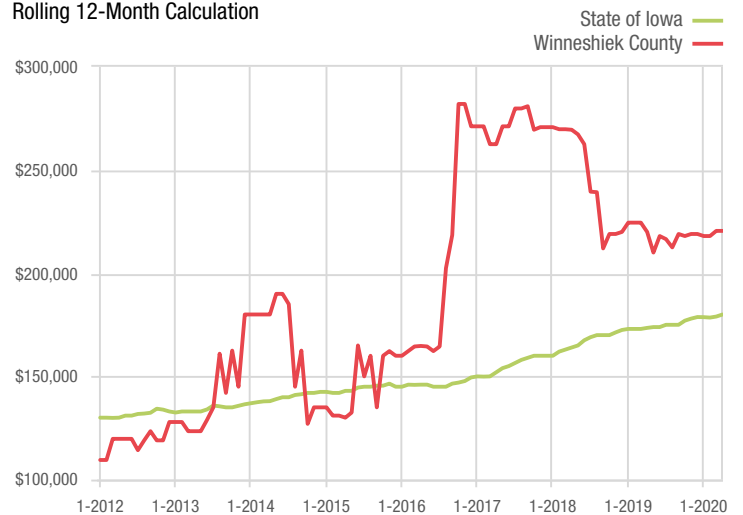
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.