

Local Market Update – June 2020

A Research Tool Provided by Iowa Association of REALTORS®



Sioux County

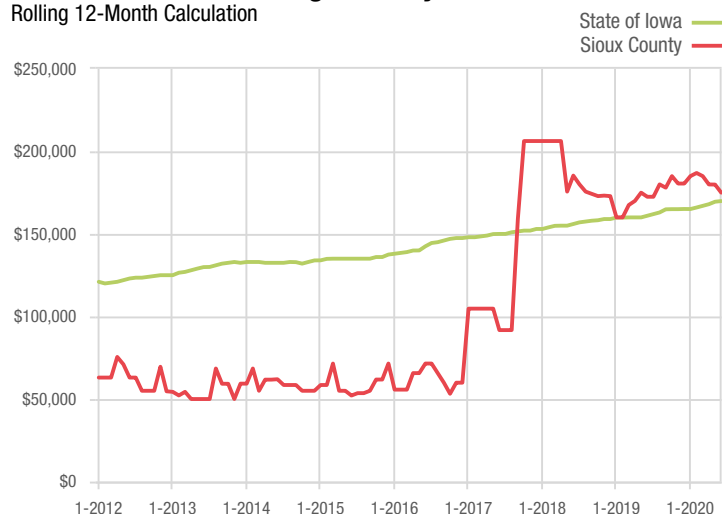
Single-Family Detached	June			Year to Date		
Key Metrics	2019	2020	% Change	Thru 6-2019	Thru 6-2020	% Change
New Listings	18	30	+ 66.7%	155	156	+ 0.6%
Pending Sales	35	32	- 8.6%	135	124	- 8.1%
Closed Sales	35	21	- 40.0%	124	91	- 26.6%
Days on Market Until Sale	69	84	+ 21.7%	98	79	- 19.4%
Median Sales Price*	\$175,500	\$160,000	- 8.8%	\$185,000	\$165,000	- 10.8%
Average Sales Price*	\$223,434	\$176,519	- 21.0%	\$200,062	\$191,682	- 4.2%
Percent of List Price Received*	97.1%	96.0%	- 1.1%	96.3%	95.0%	- 1.3%
Inventory of Homes for Sale	71	71	0.0%	—	—	—
Months Supply of Inventory	3.7	3.7	0.0%	—	—	—

Townhouse-Condo	June			Year to Date		
Key Metrics	2019	2020	% Change	Thru 6-2019	Thru 6-2020	% Change
New Listings	3	1	- 66.7%	15	13	- 13.3%
Pending Sales	3	1	- 66.7%	10	11	+ 10.0%
Closed Sales	1	3	+ 200.0%	7	10	+ 42.9%
Days on Market Until Sale	355	78	- 78.0%	84	66	- 21.4%
Median Sales Price*	\$350,000	\$145,000	- 58.6%	\$212,000	\$172,500	- 18.6%
Average Sales Price*	\$350,000	\$143,167	- 59.1%	\$240,714	\$181,800	- 24.5%
Percent of List Price Received*	88.6%	93.1%	+ 5.1%	95.0%	95.5%	+ 0.5%
Inventory of Homes for Sale	9	6	- 33.3%	—	—	—
Months Supply of Inventory	4.5	2.5	- 44.4%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

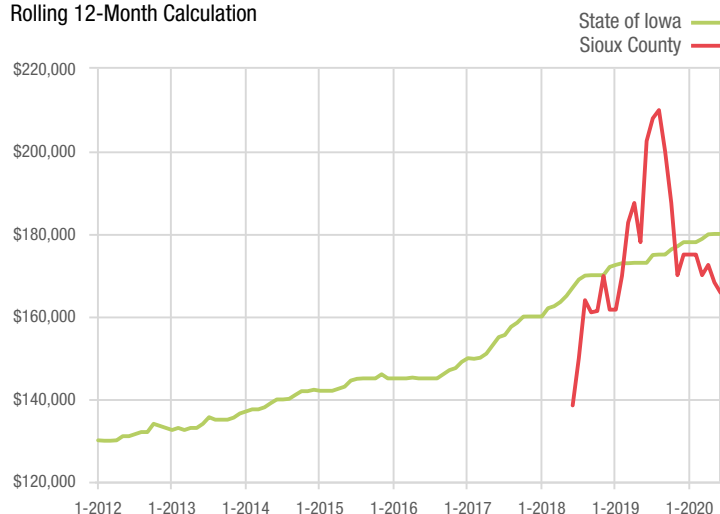
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.