

Local Market Update – June 2020

A Research Tool Provided by Iowa Association of REALTORS®



Winneshiek County

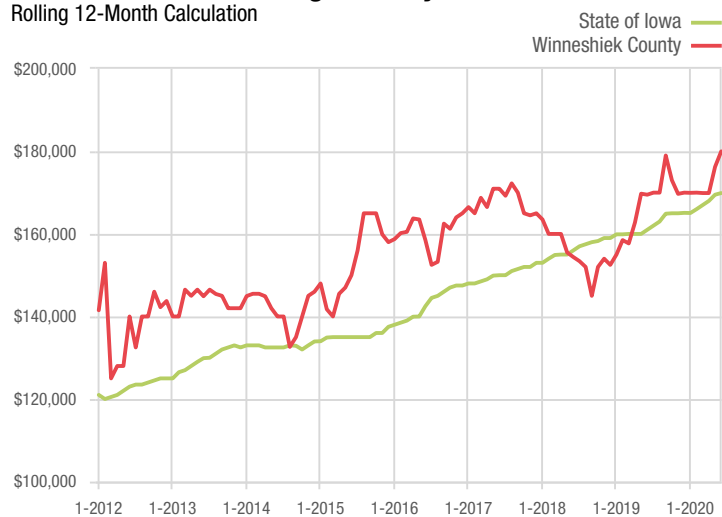
Single-Family Detached	June			Year to Date		
Key Metrics	2019	2020	% Change	Thru 6-2019	Thru 6-2020	% Change
New Listings	28	15	- 46.4%	110	105	- 4.5%
Pending Sales	18	14	- 22.2%	88	86	- 2.3%
Closed Sales	22	9	- 59.1%	71	75	+ 5.6%
Days on Market Until Sale	67	64	- 4.5%	84	55	- 34.5%
Median Sales Price*	\$162,450	\$258,000	+ 58.8%	\$170,000	\$210,000	+ 23.5%
Average Sales Price*	\$169,059	\$296,944	+ 75.6%	\$187,130	\$235,386	+ 25.8%
Percent of List Price Received*	95.5%	96.5%	+ 1.0%	95.6%	96.3%	+ 0.7%
Inventory of Homes for Sale	47	43	- 8.5%	—	—	—
Months Supply of Inventory	3.7	3.0	- 18.9%	—	—	—

Townhouse-Condo	June			Year to Date		
Key Metrics	2019	2020	% Change	Thru 6-2019	Thru 6-2020	% Change
New Listings	1	2	+ 100.0%	17	7	- 58.8%
Pending Sales	1	2	+ 100.0%	9	5	- 44.4%
Closed Sales	2	1	- 50.0%	7	5	- 28.6%
Days on Market Until Sale	56	134	+ 139.3%	64	73	+ 14.1%
Median Sales Price*	\$219,500	\$286,000	+ 30.3%	\$218,000	\$286,000	+ 31.2%
Average Sales Price*	\$219,500	\$286,000	+ 30.3%	\$206,043	\$287,800	+ 39.7%
Percent of List Price Received*	96.1%	100.4%	+ 4.5%	96.4%	97.2%	+ 0.8%
Inventory of Homes for Sale	7	14	+ 100.0%	—	—	—
Months Supply of Inventory	3.3	7.0	+ 112.1%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

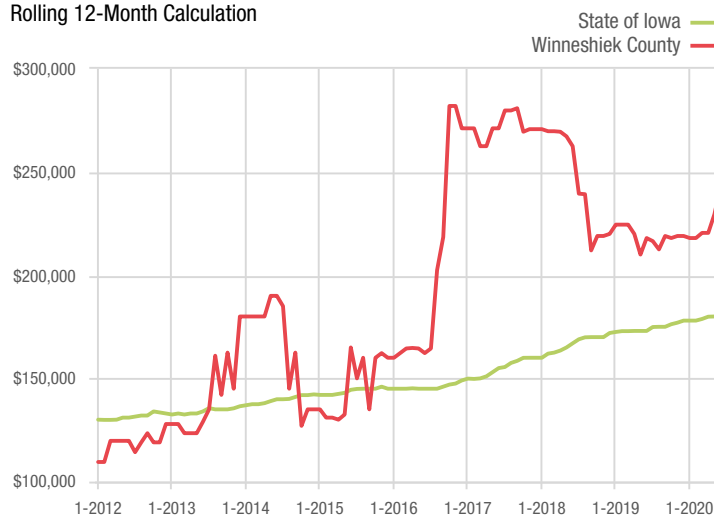
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.