

Local Market Update – July 2020

A Research Tool Provided by Iowa Association of REALTORS®



Buena Vista County

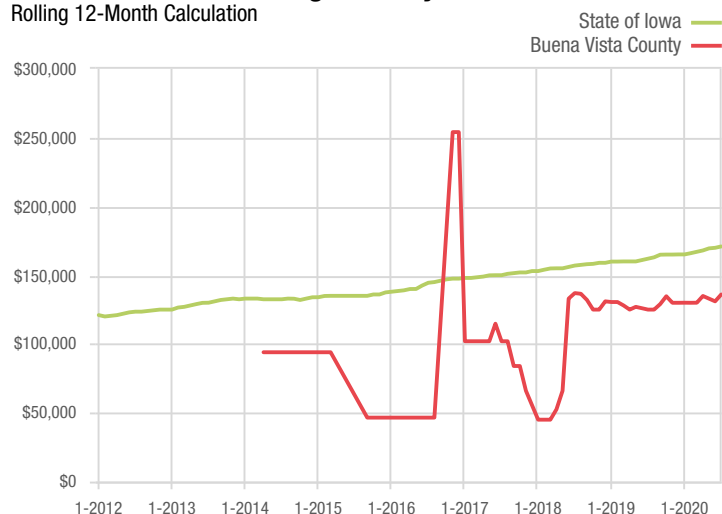
Single-Family Detached	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	25	23	- 8.0%	131	111	- 15.3%
Pending Sales	22	17	- 22.7%	106	103	- 2.8%
Closed Sales	21	19	- 9.5%	106	85	- 19.8%
Days on Market Until Sale	50	25	- 50.0%	63	51	- 19.0%
Median Sales Price*	\$129,900	\$150,000	+ 15.5%	\$127,450	\$135,000	+ 5.9%
Average Sales Price*	\$129,200	\$155,522	+ 20.4%	\$134,861	\$134,800	- 0.0%
Percent of List Price Received*	97.3%	99.4%	+ 2.2%	96.8%	99.0%	+ 2.3%
Inventory of Homes for Sale	48	28	- 41.7%	—	—	—
Months Supply of Inventory	3.1	1.9	- 38.7%	—	—	—

Townhouse-Condo	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	0	2	—	16	10	- 37.5%
Pending Sales	2	2	0.0%	12	7	- 41.7%
Closed Sales	2	1	- 50.0%	11	2	- 81.8%
Days on Market Until Sale	108	505	+ 367.6%	43	256	+ 495.3%
Median Sales Price*	\$161,750	\$74,000	- 54.3%	\$158,000	\$111,950	- 29.1%
Average Sales Price*	\$161,750	\$74,000	- 54.3%	\$132,245	\$111,950	- 15.3%
Percent of List Price Received*	98.4%	98.8%	+ 0.4%	97.6%	111.9%	+ 14.7%
Inventory of Homes for Sale	5	4	- 20.0%	—	—	—
Months Supply of Inventory	2.4	2.4	0.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

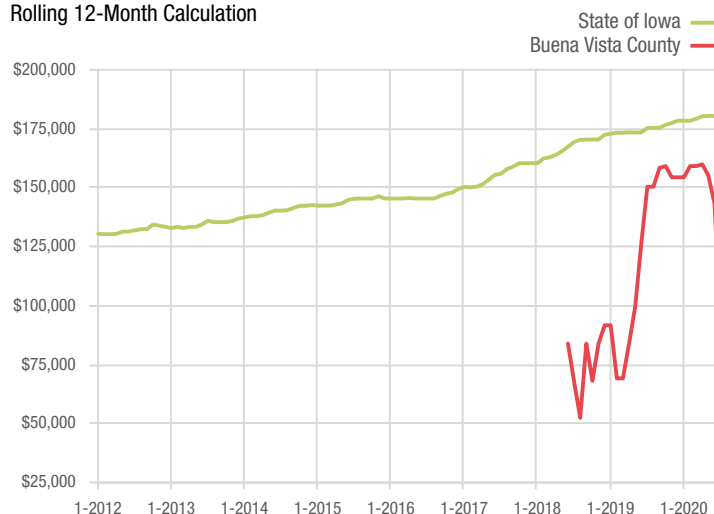
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.