## **Local Market Update – July 2020**A Research Tool Provided by Iowa Association of REALTORS®

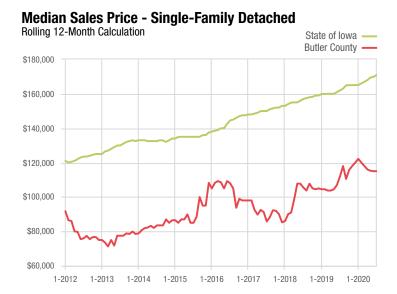


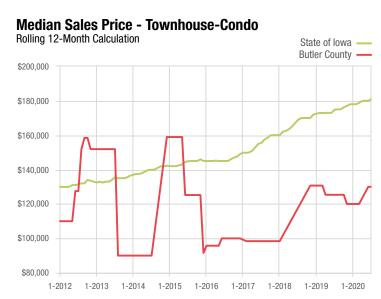
## **Butler County**

| Single-Family Detached          | July      |           |          | Year to Date |             |          |  |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics                     | 2019      | 2020      | % Change | Thru 7-2019  | Thru 7-2020 | % Change |  |
| New Listings                    | 21        | 15        | - 28.6%  | 139          | 104         | - 25.2%  |  |
| Pending Sales                   | 14        | 15        | + 7.1%   | 89           | 92          | + 3.4%   |  |
| Closed Sales                    | 13        | 20        | + 53.8%  | 75           | 78          | + 4.0%   |  |
| Days on Market Until Sale       | 86        | 89        | + 3.5%   | 88           | 85          | - 3.4%   |  |
| Median Sales Price*             | \$122,900 | \$129,000 | + 5.0%   | \$127,500    | \$117,250   | - 8.0%   |  |
| Average Sales Price*            | \$144,946 | \$139,020 | - 4.1%   | \$142,845    | \$134,383   | - 5.9%   |  |
| Percent of List Price Received* | 95.6%     | 95.0%     | - 0.6%   | 94.9%        | 95.1%       | + 0.2%   |  |
| Inventory of Homes for Sale     | 73        | 44        | - 39.7%  |              | _           |          |  |
| Months Supply of Inventory      | 5.9       | 3.5       | - 40.7%  |              |             |          |  |

| Townhouse-Condo                 |      | July |          |             | Year to Date |          |
|---------------------------------|------|------|----------|-------------|--------------|----------|
| Key Metrics                     | 2019 | 2020 | % Change | Thru 7-2019 | Thru 7-2020  | % Change |
| New Listings                    | 0    | 1    | _        | 1           | 3            | + 200.0% |
| Pending Sales                   | 0    | 0    | 0.0%     | 1           | 1            | 0.0%     |
| Closed Sales                    | 0    | 0    | 0.0%     | 1           | 1            | 0.0%     |
| Days on Market Until Sale       |      | _    | _        | 49          | 191          | + 289.8% |
| Median Sales Price*             |      |      | _        | \$120,000   | \$130,000    | + 8.3%   |
| Average Sales Price*            |      |      | _        | \$120,000   | \$130,000    | + 8.3%   |
| Percent of List Price Received* |      |      | _        | 92.4%       | 93.2%        | + 0.9%   |
| Inventory of Homes for Sale     | 0    | 3    | _        |             | _            | _        |
| Months Supply of Inventory      |      | 3.0  | _        | _           | _            |          |

<sup>\*</sup> Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.