

# Local Market Update – July 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Calhoun County

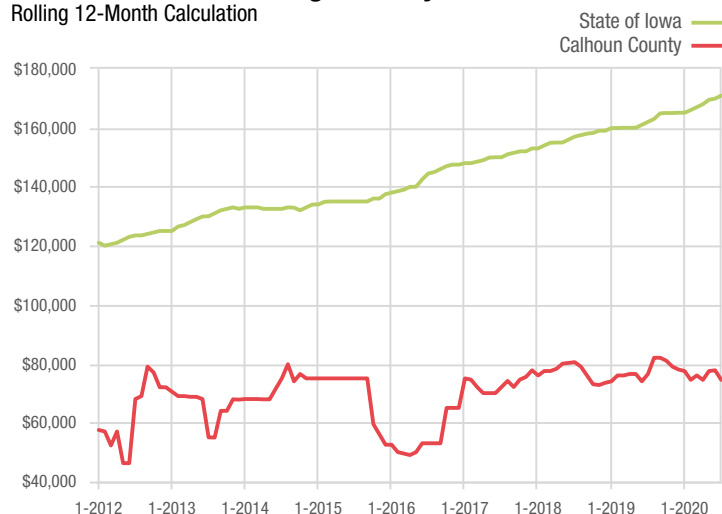
Single-Family Detached	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	10	7	- 30.0%	71	48	- 32.4%
Pending Sales	11	4	- 63.6%	51	43	- 15.7%
Closed Sales	12	9	- 25.0%	50	40	- 20.0%
Days on Market Until Sale	72	125	+ 73.6%	116	162	+ 39.7%
Median Sales Price*	\$106,000	\$66,000	- 37.7%	\$79,000	\$72,750	- 7.9%
Average Sales Price*	\$129,617	\$112,611	- 13.1%	\$115,818	\$110,812	- 4.3%
Percent of List Price Received*	91.5%	89.8%	- 1.9%	92.8%	90.9%	- 2.0%
Inventory of Homes for Sale	41	32	- 22.0%	—	—	—
Months Supply of Inventory	5.0	5.1	+ 2.0%	—	—	—

Townhouse-Condo	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

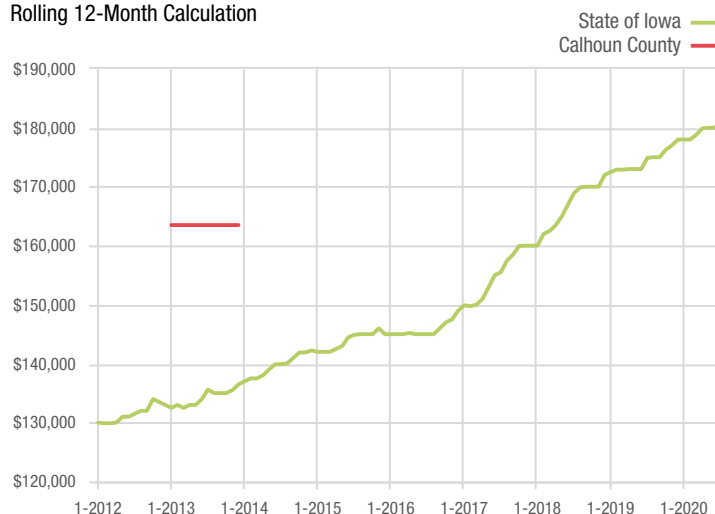
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.