

Local Market Update – July 2020

A Research Tool Provided by Iowa Association of REALTORS®



Fayette County

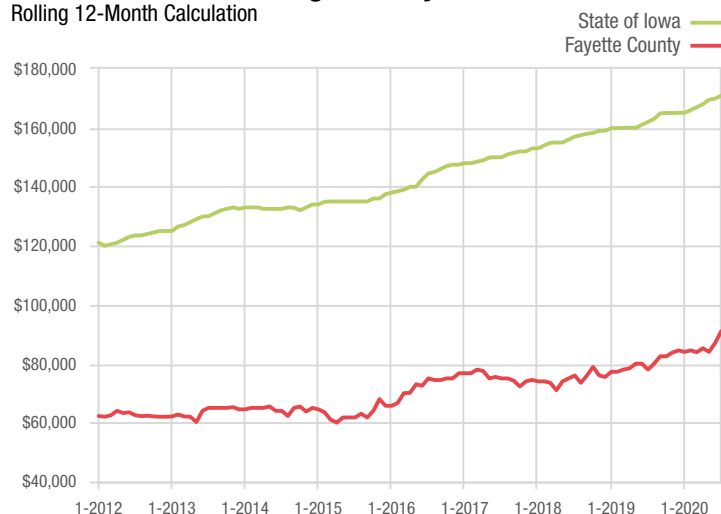
Single-Family Detached	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	32	29	- 9.4%	192	167	- 13.0%
Pending Sales	11	23	+ 109.1%	122	126	+ 3.3%
Closed Sales	20	19	- 5.0%	97	111	+ 14.4%
Days on Market Until Sale	88	63	- 28.4%	108	105	- 2.8%
Median Sales Price*	\$79,000	\$99,500	+ 25.9%	\$80,000	\$90,000	+ 12.5%
Average Sales Price*	\$98,625	\$108,705	+ 10.2%	\$94,624	\$105,577	+ 11.6%
Percent of List Price Received*	90.6%	97.4%	+ 7.5%	90.5%	93.7%	+ 3.5%
Inventory of Homes for Sale	123	99	- 19.5%	—	—	—
Months Supply of Inventory	7.9	5.9	- 25.3%	—	—	—

Townhouse-Condo	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	106	—
Median Sales Price*	—	—	—	—	\$120,000	—
Average Sales Price*	—	—	—	—	\$120,000	—
Percent of List Price Received*	—	—	—	—	96.1%	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

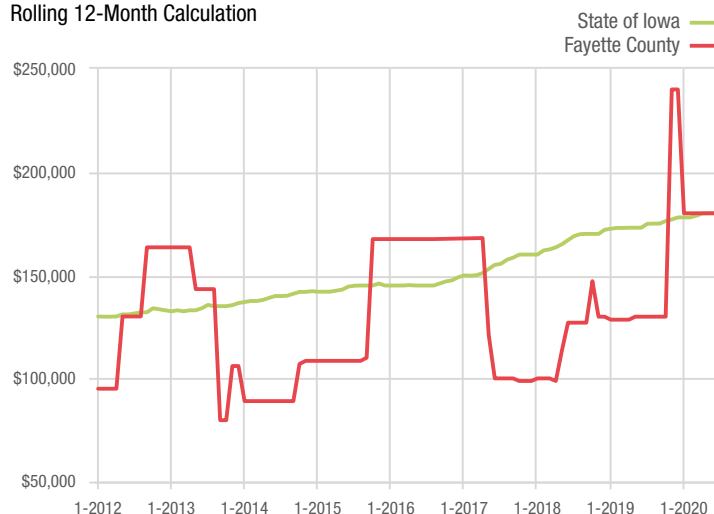
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.