

Local Market Update – July 2020

A Research Tool Provided by Iowa Association of REALTORS®



Greene County

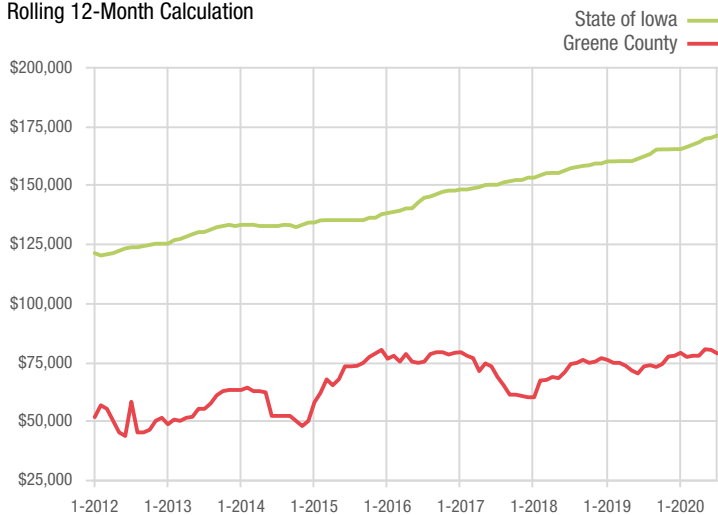
Single-Family Detached	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	6	9	+ 50.0%	65	55	- 15.4%
Pending Sales	12	12	0.0%	51	45	- 11.8%
Closed Sales	9	6	- 33.3%	41	40	- 2.4%
Days on Market Until Sale	91	57	- 37.4%	100	97	- 3.0%
Median Sales Price*	\$130,000	\$87,250	- 32.9%	\$72,750	\$65,000	- 10.7%
Average Sales Price*	\$117,933	\$103,417	- 12.3%	\$93,983	\$95,902	+ 2.0%
Percent of List Price Received*	98.1%	100.5%	+ 2.4%	96.5%	94.4%	- 2.2%
Inventory of Homes for Sale	36	22	- 38.9%	—	—	—
Months Supply of Inventory	5.5	3.1	- 43.6%	—	—	—

Townhouse-Condo	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	0	0	0.0%	1	1	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

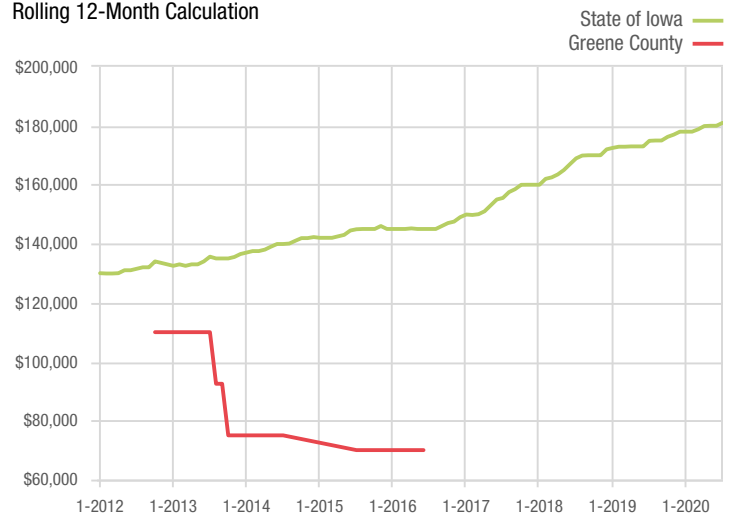
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.