

Local Market Update – July 2020

A Research Tool Provided by Iowa Association of REALTORS®



Hardin County

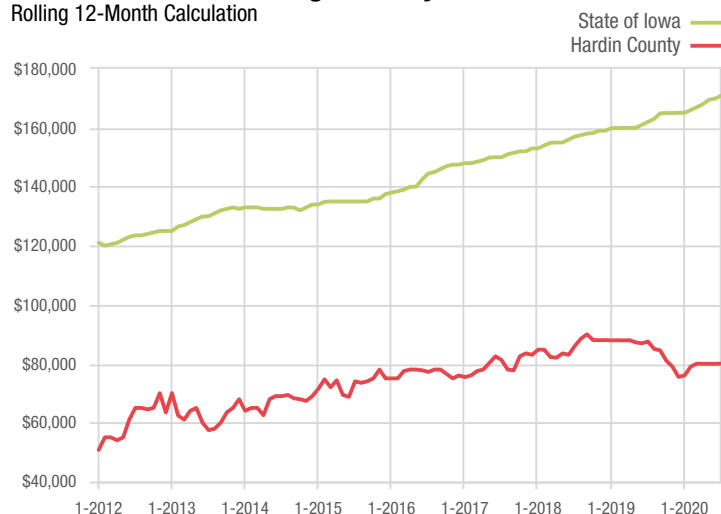
Single-Family Detached	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	33	28	- 15.2%	199	167	- 16.1%
Pending Sales	16	34	+ 112.5%	122	135	+ 10.7%
Closed Sales	23	18	- 21.7%	112	111	- 0.9%
Days on Market Until Sale	61	79	+ 29.5%	93	111	+ 19.4%
Median Sales Price*	\$95,000	\$101,000	+ 6.3%	\$85,750	\$86,055	+ 0.4%
Average Sales Price*	\$99,323	\$108,676	+ 9.4%	\$99,396	\$92,958	- 6.5%
Percent of List Price Received*	94.9%	92.0%	- 3.1%	93.1%	91.6%	- 1.6%
Inventory of Homes for Sale	128	77	- 39.8%	—	—	—
Months Supply of Inventory	8.4	4.1	- 51.2%	—	—	—

Townhouse-Condo	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	0	0	0.0%	0	2	—
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	2	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

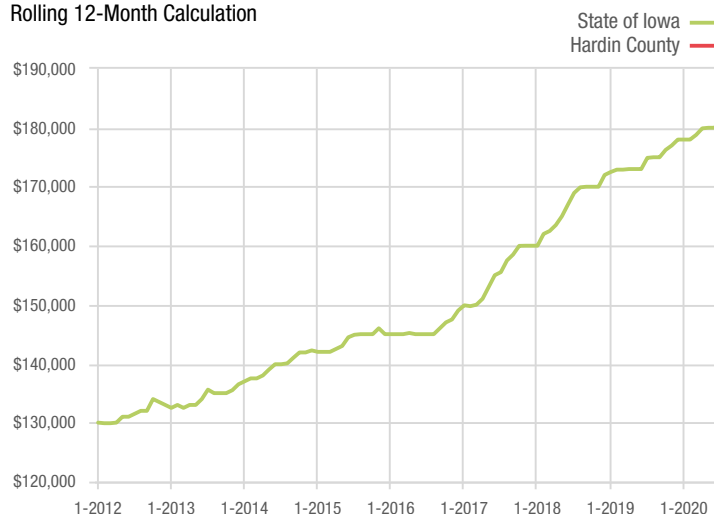
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.