Local Market Update – July 2020A Research Tool Provided by Iowa Association of REALTORS®

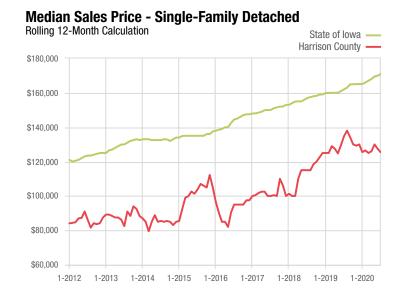


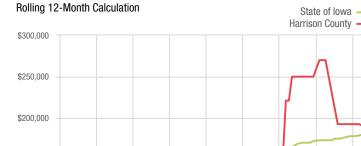
Harrison County

Single-Family Detached		July			Year to Date	
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	25	17	- 32.0%	123	110	- 10.6%
Pending Sales	13	16	+ 23.1%	95	89	- 6.3%
Closed Sales	14	13	- 7.1%	84	69	- 17.9%
Days on Market Until Sale	24	48	+ 100.0%	65	61	- 6.2%
Median Sales Price*	\$209,250	\$183,500	- 12.3%	\$151,750	\$135,000	- 11.0%
Average Sales Price*	\$234,743	\$177,154	- 24.5%	\$186,219	\$149,549	- 19.7%
Percent of List Price Received*	98.1%	97.2%	- 0.9%	95.3%	97.0%	+ 1.8%
Inventory of Homes for Sale	42	35	- 16.7%		_	
Months Supply of Inventory	3.7	3.0	- 18.9%			

Townhouse-Condo	July			Year to Date			
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change	
New Listings	0	0	0.0%	6	0	- 100.0%	
Pending Sales	1	1	0.0%	1	2	+ 100.0%	
Closed Sales	0	1	_	0	2	_	
Days on Market Until Sale	_	275	_		316	_	
Median Sales Price*	_	\$98,500	_		\$143,750	_	
Average Sales Price*	_	\$98,500	_		\$143,750	_	
Percent of List Price Received*	_	93.9%	_		95.4%	_	
Inventory of Homes for Sale	5	1	- 80.0%		_	_	
Months Supply of Inventory	5.0	1.0	- 80.0%		_	_	

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





Median Sales Price - Townhouse-Condo

A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

\$150,000

\$100,000

\$50,000

 $1-2012 \quad 1-2013 \quad 1-2014 \quad 1-2015 \quad 1-2016 \quad 1-2017 \quad 1-2018 \quad 1-2019 \quad 1-2020$