Local Market Update – July 2020A Research Tool Provided by Iowa Association of REALTORS®

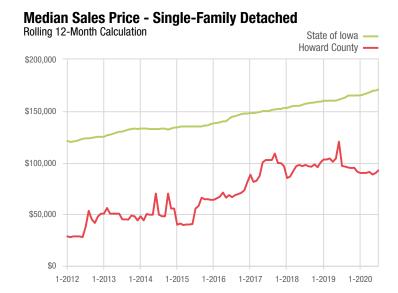


Howard County

Single-Family Detached		July			Year to Date	
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	12	8	- 33.3%	60	53	- 11.7%
Pending Sales	8	7	- 12.5%	40	46	+ 15.0%
Closed Sales	11	9	- 18.2%	32	34	+ 6.3%
Days on Market Until Sale	64	73	+ 14.1%	97	85	- 12.4%
Median Sales Price*	\$83,000	\$98,850	+ 19.1%	\$92,000	\$98,850	+ 7.4%
Average Sales Price*	\$81,227	\$110,617	+ 36.2%	\$98,328	\$123,159	+ 25.3%
Percent of List Price Received*	93.0%	97.0%	+ 4.3%	93.4%	93.8%	+ 0.4%
Inventory of Homes for Sale	30	23	- 23.3%		_	
Months Supply of Inventory	6.3	3.5	- 44.4%			

Townhouse-Condo	July			Year to Date			
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change	
New Listings	0	1	_	0	5		
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale	_	_	_		_	_	
Median Sales Price*			_			_	
Average Sales Price*	_		_		_	-	
Percent of List Price Received*			_				
Inventory of Homes for Sale	0	3	_		_	_	
Months Supply of Inventory			_		_		

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.