Local Market Update – July 2020A Research Tool Provided by Iowa Association of REALTORS®

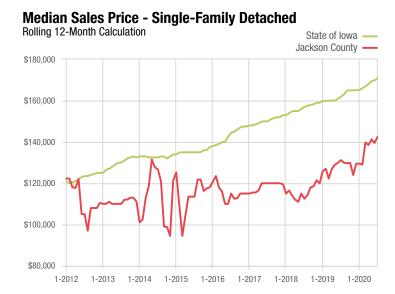


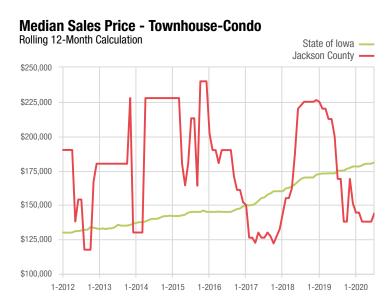
Jackson County

Single-Family Detached	July			Year to Date			
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change	
New Listings	25	23	- 8.0%	117	91	- 22.2%	
Pending Sales	13	9	- 30.8%	79	64	- 19.0%	
Closed Sales	21	15	- 28.6%	71	65	- 8.5%	
Days on Market Until Sale	56	41	- 26.8%	73	59	- 19.2%	
Median Sales Price*	\$136,000	\$145,000	+ 6.6%	\$129,900	\$154,900	+ 19.2%	
Average Sales Price*	\$143,437	\$159,460	+ 11.2%	\$149,710	\$184,729	+ 23.4%	
Percent of List Price Received*	95.8%	96.4%	+ 0.6%	95.3%	96.7%	+ 1.5%	
Inventory of Homes for Sale	57	43	- 24.6%		_		
Months Supply of Inventory	5.0	4.5	- 10.0%				

Townhouse-Condo	July			Year to Date			
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change	
New Listings	2	1	- 50.0%	3	8	+ 166.7%	
Pending Sales	2	1	- 50.0%	4	7	+ 75.0%	
Closed Sales	2	2	0.0%	4	6	+ 50.0%	
Days on Market Until Sale	1	46	+ 4,500.0%	65	29	- 55.4%	
Median Sales Price*	\$191,450	\$247,000	+ 29.0%	\$168,950	\$123,500	- 26.9%	
Average Sales Price*	\$191,450	\$247,000	+ 29.0%	\$164,225	\$160,835	- 2.1%	
Percent of List Price Received*	99.2%	98.1%	- 1.1%	97.1%	99.1%	+ 2.1%	
Inventory of Homes for Sale	0	1	_		_		
Months Supply of Inventory		0.7	_		_	_	

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.