Local Market Update – July 2020A Research Tool Provided by Iowa Association of REALTORS®

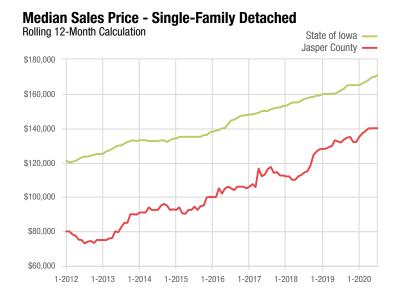


Jasper County

| Single-Family Detached | July | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics | 2019 | 2020 | % Change | Thru 7-2019 | Thru 7-2020 | % Change | |
| New Listings | 79 | 63 | - 20.3% | 381 | 370 | - 2.9% | |
| Pending Sales | 51 | 63 | + 23.5% | 313 | 325 | + 3.8% | |
| Closed Sales | 49 | 55 | + 12.2% | 305 | 281 | - 7.9% | |
| Days on Market Until Sale | 55 | 35 | - 36.4% | 63 | 63 | 0.0% | |
| Median Sales Price* | \$124,500 | \$128,000 | + 2.8% | \$128,250 | \$139,900 | + 9.1% | |
| Average Sales Price* | \$138,686 | \$138,670 | - 0.0% | \$144,565 | \$154,293 | + 6.7% | |
| Percent of List Price Received* | 96.6% | 98.2% | + 1.7% | 96.2% | 96.9% | + 0.7% | |
| Inventory of Homes for Sale | 152 | 118 | - 22.4% | | | | |
| Months Supply of Inventory | 3.4 | 2.6 | - 23.5% | | | | |

| Townhouse-Condo | | July | | | Year to Date | | | |
|---------------------------------|------|------|----------|-------------|--------------|----------|--|--|
| Key Metrics | 2019 | 2020 | % Change | Thru 7-2019 | Thru 7-2020 | % Change | | |
| New Listings | 0 | 1 | _ | 6 | 3 | - 50.0% | | |
| Pending Sales | 1 | 1 | 0.0% | 5 | 3 | - 40.0% | | |
| Closed Sales | 0 | 0 | 0.0% | 5 | 1 | - 80.0% | | |
| Days on Market Until Sale | | _ | _ | 106 | 36 | - 66.0% | | |
| Median Sales Price* | | | _ | \$173,000 | \$185,000 | + 6.9% | | |
| Average Sales Price* | | | _ | \$199,700 | \$185,000 | - 7.4% | | |
| Percent of List Price Received* | | | _ | 98.8% | 96.1% | - 2.7% | | |
| Inventory of Homes for Sale | 2 | 2 | 0.0% | | _ | _ | | |
| Months Supply of Inventory | 1.6 | 2.0 | + 25.0% | | _ | | | |

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.