

Local Market Update – July 2020

A Research Tool Provided by Iowa Association of REALTORS®



Jones County

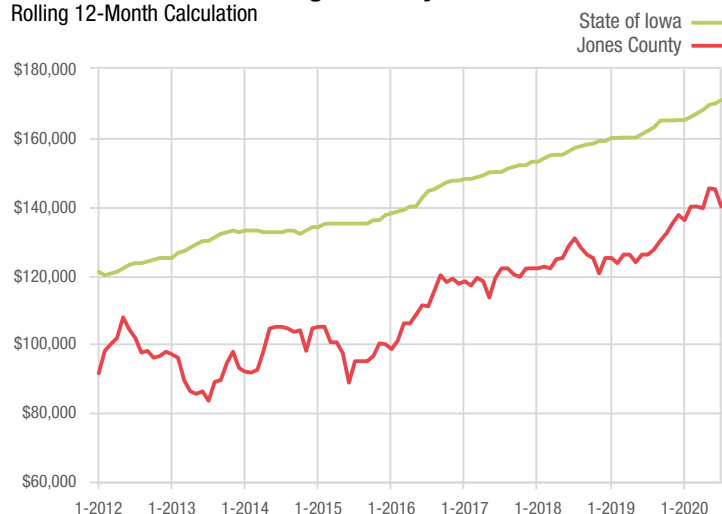
Single-Family Detached	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	17	17	0.0%	125	128	+ 2.4%
Pending Sales	15	23	+ 53.3%	112	116	+ 3.6%
Closed Sales	21	21	0.0%	109	104	- 4.6%
Days on Market Until Sale	32	50	+ 56.3%	73	64	- 12.3%
Median Sales Price*	\$145,000	\$113,000	- 22.1%	\$131,250	\$130,000	- 1.0%
Average Sales Price*	\$145,267	\$129,936	- 10.6%	\$148,537	\$152,070	+ 2.4%
Percent of List Price Received*	95.7%	94.5%	- 1.3%	96.1%	96.7%	+ 0.6%
Inventory of Homes for Sale	43	38	- 11.6%	—	—	—
Months Supply of Inventory	2.9	2.5	- 13.8%	—	—	—

Townhouse-Condo	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	2	1	- 50.0%	7	5	- 28.6%
Pending Sales	2	0	- 100.0%	8	6	- 25.0%
Closed Sales	0	3	—	7	5	- 28.6%
Days on Market Until Sale	—	4	—	62	34	- 45.2%
Median Sales Price*	—	\$160,000	—	\$142,500	\$160,000	+ 12.3%
Average Sales Price*	—	\$172,833	—	\$149,700	\$185,000	+ 23.6%
Percent of List Price Received*	—	99.3%	—	97.6%	98.5%	+ 0.9%
Inventory of Homes for Sale	0	3	—	—	—	—
Months Supply of Inventory	—	1.5	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

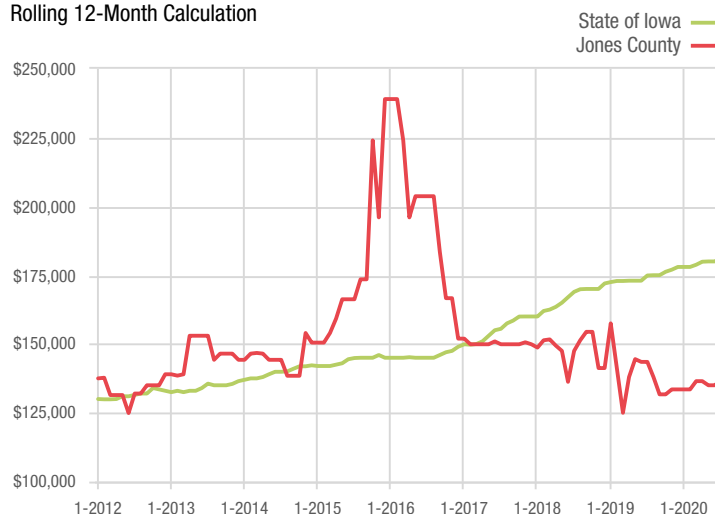
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.