

Local Market Update – July 2020

A Research Tool Provided by Iowa Association of REALTORS®



Louisa County

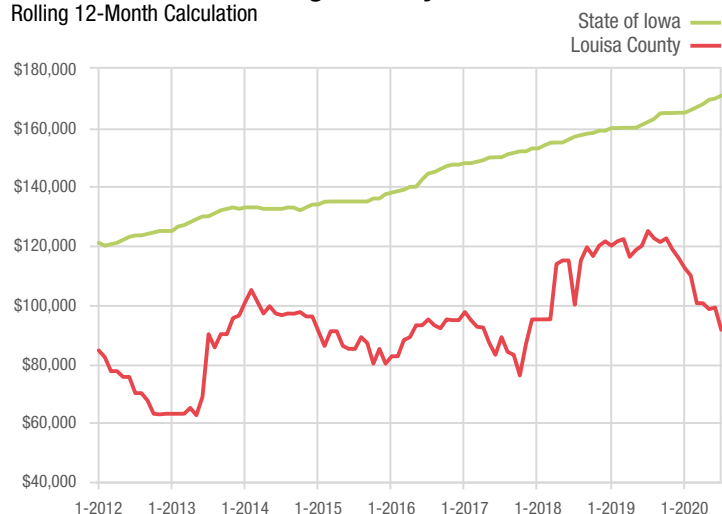
Single-Family Detached	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	10	11	+ 10.0%	73	71	- 2.7%
Pending Sales	9	18	+ 100.0%	48	64	+ 33.3%
Closed Sales	7	9	+ 28.6%	35	40	+ 14.3%
Days on Market Until Sale	52	72	+ 38.5%	104	78	- 25.0%
Median Sales Price*	\$157,000	\$112,000	- 28.7%	\$133,000	\$92,500	- 30.5%
Average Sales Price*	\$180,200	\$104,589	- 42.0%	\$137,150	\$103,545	- 24.5%
Percent of List Price Received*	99.1%	97.9%	- 1.2%	97.3%	96.9%	- 0.4%
Inventory of Homes for Sale	35	21	- 40.0%	—	—	—
Months Supply of Inventory	5.8	2.7	- 53.4%	—	—	—

Townhouse-Condo	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

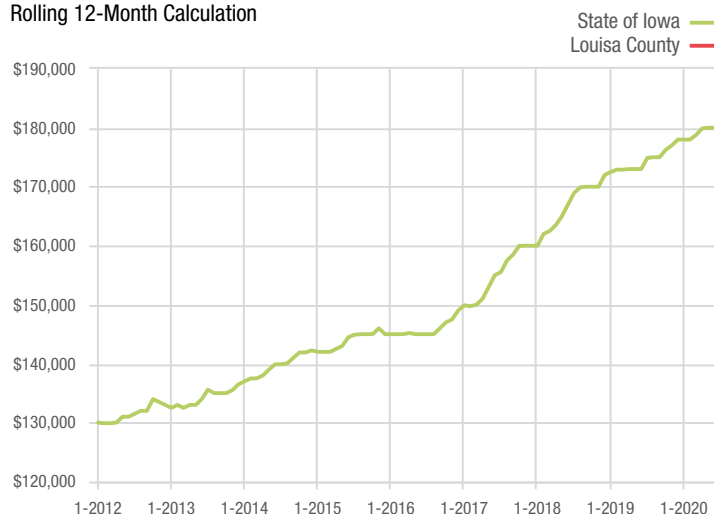
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.