

Local Market Update – July 2020

A Research Tool Provided by Iowa Association of REALTORS®



Lyon County

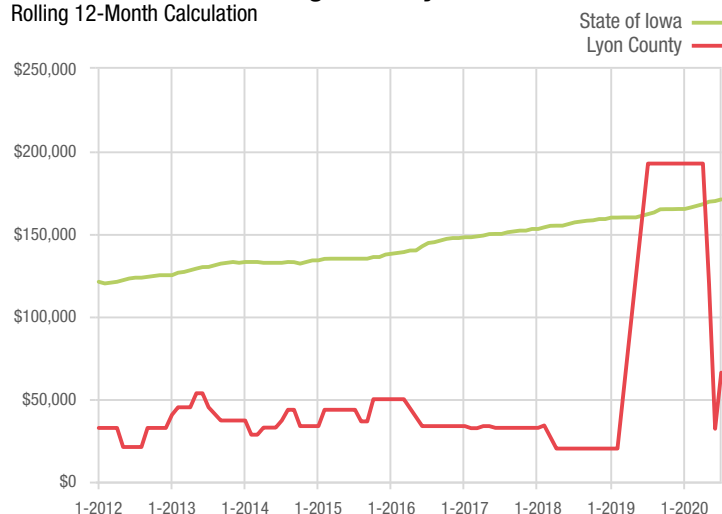
Single-Family Detached	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	2	1	- 50.0%	10	14	+ 40.0%
Pending Sales	1	2	+ 100.0%	4	11	+ 175.0%
Closed Sales	1	2	+ 100.0%	1	8	+ 700.0%
Days on Market Until Sale	146	73	- 50.0%	146	126	- 13.7%
Median Sales Price*	\$192,610	\$135,000	- 29.9%	\$192,610	\$66,000	- 65.7%
Average Sales Price*	\$192,610	\$135,000	- 29.9%	\$192,610	\$80,298	- 58.3%
Percent of List Price Received*	99.5%	90.4%	- 9.1%	99.5%	85.3%	- 14.3%
Inventory of Homes for Sale	4	7	+ 75.0%	—	—	—
Months Supply of Inventory	3.0	2.5	- 16.7%	—	—	—

Townhouse-Condo	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

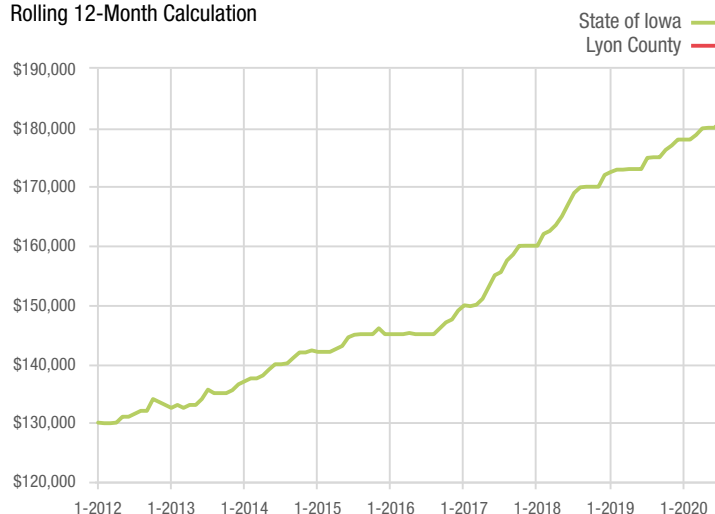
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.