

Local Market Update – July 2020

A Research Tool Provided by Iowa Association of REALTORS®



Mahaska County

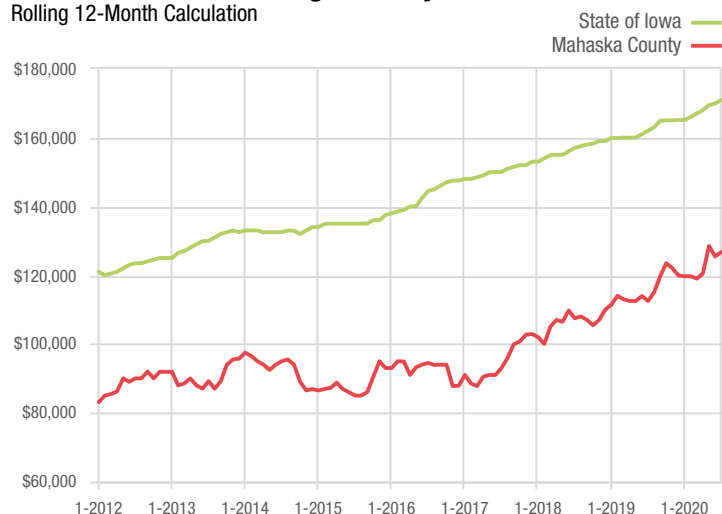
Single-Family Detached	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	25	31	+ 24.0%	188	187	- 0.5%
Pending Sales	18	28	+ 55.6%	134	176	+ 31.3%
Closed Sales	19	33	+ 73.7%	129	166	+ 28.7%
Days on Market Until Sale	48	43	- 10.4%	65	57	- 12.3%
Median Sales Price*	\$110,000	\$132,800	+ 20.7%	\$110,000	\$121,130	+ 10.1%
Average Sales Price*	\$133,216	\$139,612	+ 4.8%	\$123,933	\$136,804	+ 10.4%
Percent of List Price Received*	95.2%	97.3%	+ 2.2%	95.0%	95.7%	+ 0.7%
Inventory of Homes for Sale	85	48	- 43.5%	—	—	—
Months Supply of Inventory	4.3	2.1	- 51.2%	—	—	—

Townhouse-Condo	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	0	1	—	0	1	—
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	159	—
Median Sales Price*	—	—	—	—	\$184,900	—
Average Sales Price*	—	—	—	—	\$184,900	—
Percent of List Price Received*	—	—	—	—	100.0%	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

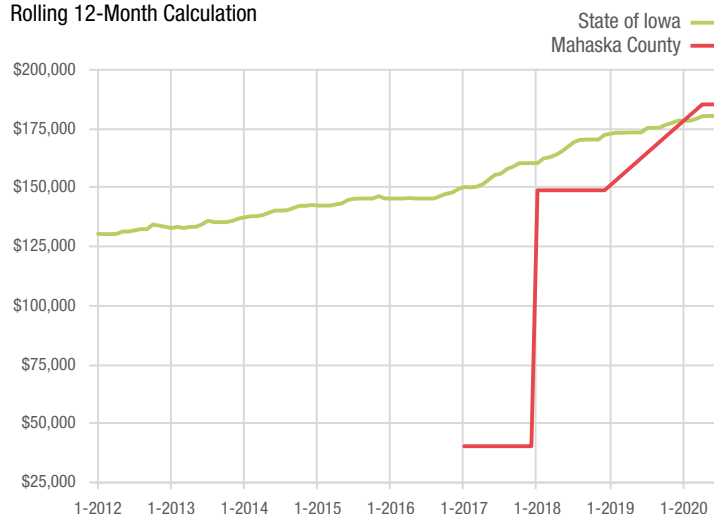
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.