Local Market Update – July 2020A Research Tool Provided by Iowa Association of REALTORS®

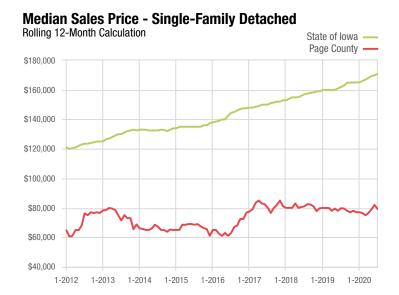


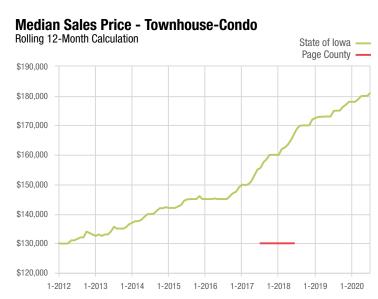
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Single-Family Detached		July			Year to Date			
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change		
New Listings	11	19	+ 72.7%	101	98	- 3.0%		
Pending Sales	11	19	+ 72.7%	86	81	- 5.8%		
Closed Sales	16	15	- 6.3%	87	69	- 20.7%		
Days on Market Until Sale	166	108	- 34.9%	128	106	- 17.2%		
Median Sales Price*	\$121,350	\$94,275	- 22.3%	\$80,000	\$87,020	+ 8.8%		
Average Sales Price*	\$123,600	\$119,245	- 3.5%	\$91,710	\$111,747	+ 21.8%		
Percent of List Price Received*	96.0%	98.4%	+ 2.5%	94.5%	96.7%	+ 2.3%		
Inventory of Homes for Sale	60	38	- 36.7%		_	_		
Months Supply of Inventory	5.2	3.3	- 36.5%					

Townhouse-Condo		July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change	
New Listings	0	1	_	0	2		
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale		_	_		_	_	
Median Sales Price*			_		_		
Average Sales Price*			_		_	_	
Percent of List Price Received*			_			_	
Inventory of Homes for Sale	0	2	_		_	_	
Months Supply of Inventory			_			_	

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.