Local Market Update – July 2020A Research Tool Provided by Iowa Association of REALTORS®



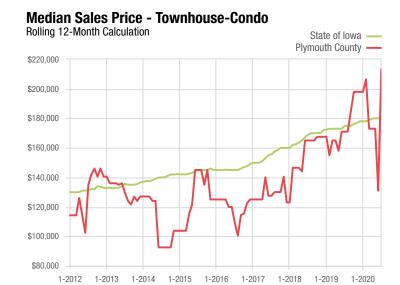
Plymouth County

Single-Family Detached	July			Year to Date			
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change	
New Listings	29	30	+ 3.4%	142	140	- 1.4%	
Pending Sales	25	30	+ 20.0%	110	135	+ 22.7%	
Closed Sales	18	22	+ 22.2%	100	100	0.0%	
Days on Market Until Sale	54	60	+ 11.1%	76	62	- 18.4%	
Median Sales Price*	\$199,090	\$233,500	+ 17.3%	\$163,000	\$191,000	+ 17.2%	
Average Sales Price*	\$213,714	\$249,636	+ 16.8%	\$188,502	\$218,616	+ 16.0%	
Percent of List Price Received*	99.0%	98.6%	- 0.4%	95.8%	97.5%	+ 1.8%	
Inventory of Homes for Sale	58	36	- 37.9%		_		
Months Supply of Inventory	3.6	1.8	- 50.0%				

Townhouse-Condo		July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change	
New Listings	1	1	0.0%	5	6	+ 20.0%	
Pending Sales	2	3	+ 50.0%	8	6	- 25.0%	
Closed Sales	0	3	_	3	4	+ 33.3%	
Days on Market Until Sale	_	249	_	87	221	+ 154.0%	
Median Sales Price*		\$223,750	_	\$198,000	\$213,125	+ 7.6%	
Average Sales Price*	_	\$216,667	_	\$177,667	\$180,500	+ 1.6%	
Percent of List Price Received*		99.3%	_	94.1%	98.5%	+ 4.7%	
Inventory of Homes for Sale	7	4	- 42.9%		_		
Months Supply of Inventory	4.2	2.0	- 52.4%				

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Plymouth County \$200,000 \$180,000 \$160,000 \$140,000 \$120,000 \$100,000 $1-2012 \quad 1-2013 \quad 1-2014 \quad 1-2015 \quad 1-2016 \quad 1-2017 \quad 1-2018 \quad 1-2019 \quad 1-2020$



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.