

Local Market Update – July 2020

A Research Tool Provided by Iowa Association of REALTORS®



Pocahontas County

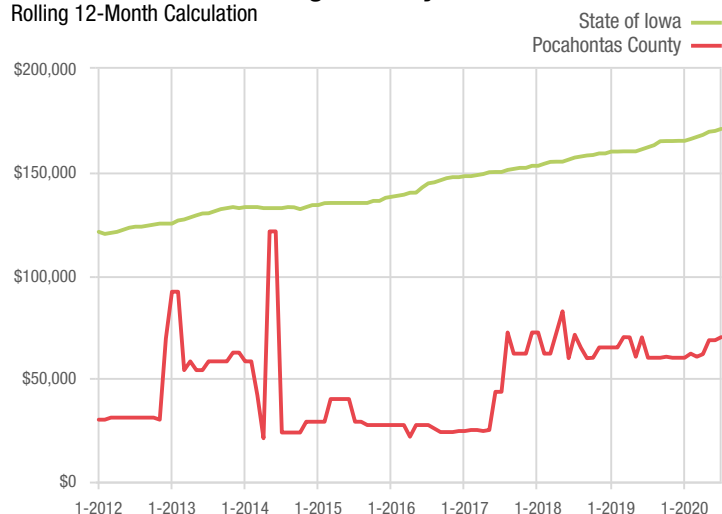
Single-Family Detached	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	4	6	+ 50.0%	26	41	+ 57.7%
Pending Sales	5	6	+ 20.0%	22	37	+ 68.2%
Closed Sales	6	7	+ 16.7%	19	32	+ 68.4%
Days on Market Until Sale	138	76	- 44.9%	155	99	- 36.1%
Median Sales Price*	\$47,250	\$53,000	+ 12.2%	\$56,250	\$71,450	+ 27.0%
Average Sales Price*	\$43,600	\$66,821	+ 53.3%	\$54,333	\$79,275	+ 45.9%
Percent of List Price Received*	105.6%	94.9%	- 10.1%	97.3%	93.0%	- 4.4%
Inventory of Homes for Sale	20	14	- 30.0%	—	—	—
Months Supply of Inventory	6.7	3.0	- 55.2%	—	—	—

Townhouse-Condo	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

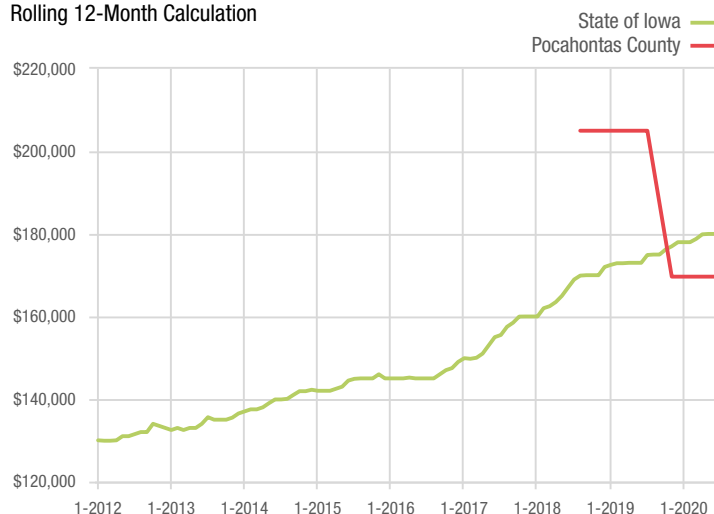
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.