

# Local Market Update – July 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Sac County

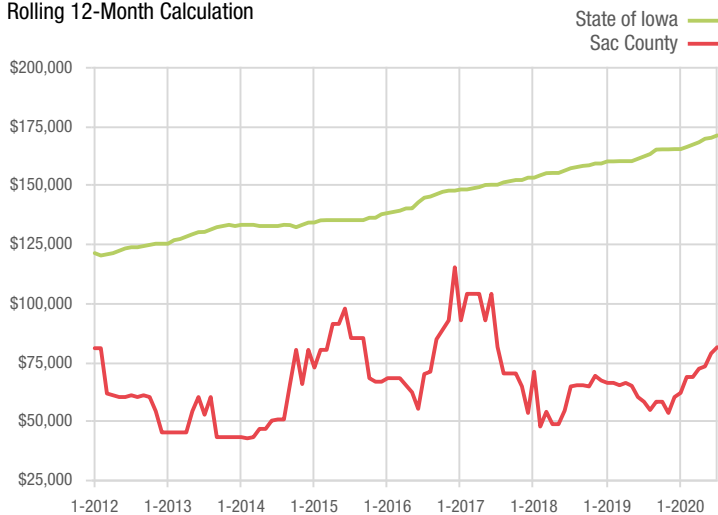
Single-Family Detached	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	3	9	+ 200.0%	23	45	+ 95.7%
Pending Sales	1	7	+ 600.0%	15	32	+ 113.3%
Closed Sales	1	7	+ 600.0%	14	25	+ 78.6%
Days on Market Until Sale	47	20	- 57.4%	77	79	+ 2.6%
Median Sales Price*	\$128,000	<b>\$115,300</b>	- 9.9%	\$41,750	<b>\$92,000</b>	+ 120.4%
Average Sales Price*	\$128,000	<b>\$121,257</b>	- 5.3%	\$49,820	<b>\$104,802</b>	+ 110.4%
Percent of List Price Received*	92.1%	<b>88.8%</b>	- 3.6%	91.7%	<b>90.3%</b>	- 1.5%
Inventory of Homes for Sale	13	<b>23</b>	+ 76.9%	—	—	—
Months Supply of Inventory	5.2	<b>5.8</b>	+ 11.5%	—	—	—

Townhouse-Condo	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	0	2	—	1	7	+ 600.0%
Pending Sales	0	1	—	0	4	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	32	—
Median Sales Price*	—	—	—	—	<b>\$390,000</b>	—
Average Sales Price*	—	—	—	—	<b>\$390,000</b>	—
Percent of List Price Received*	—	—	—	—	<b>96.7%</b>	—
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	—	<b>1.3</b>	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

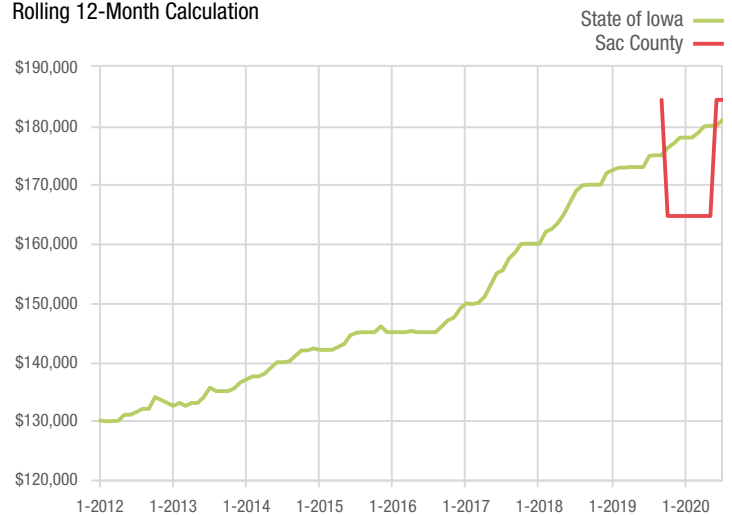
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.