

Local Market Update – July 2020

A Research Tool Provided by Iowa Association of REALTORS®



Wapello County

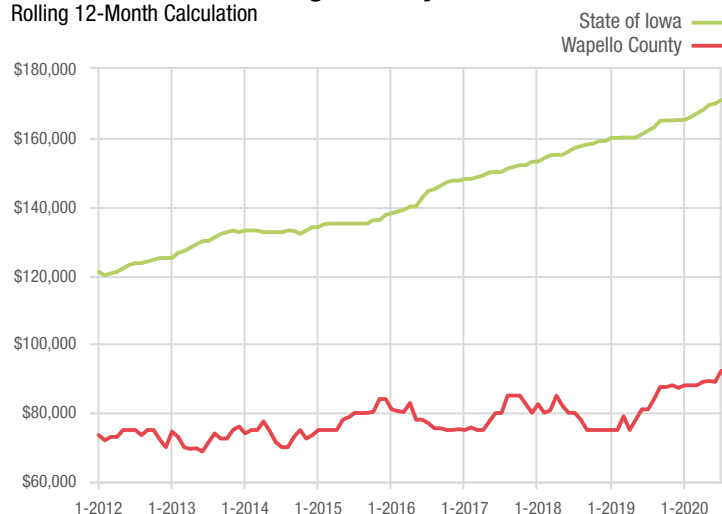
| Single-Family Detached | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 7-2019 | Thru 7-2020 | % Change |
| New Listings | 63 | 36 | - 42.9% | 314 | 219 | - 30.3% |
| Pending Sales | 35 | 33 | - 5.7% | 206 | 223 | + 8.3% |
| Closed Sales | 41 | 46 | + 12.2% | 190 | 201 | + 5.8% |
| Days on Market Until Sale | 90 | 80 | - 11.1% | 82 | 85 | + 3.7% |
| Median Sales Price* | \$83,000 | \$116,500 | + 40.4% | \$87,500 | \$99,000 | + 13.1% |
| Average Sales Price* | \$105,739 | \$125,636 | + 18.8% | \$105,059 | \$117,149 | + 11.5% |
| Percent of List Price Received* | 94.3% | 96.4% | + 2.2% | 94.1% | 94.2% | + 0.1% |
| Inventory of Homes for Sale | 155 | 72 | - 53.5% | — | — | — |
| Months Supply of Inventory | 5.5 | 2.4 | - 56.4% | — | — | — |

| Townhouse-Condo | July | | | Year to Date | | |
|---------------------------------|------|------|----------|--------------|-------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 7-2019 | Thru 7-2020 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

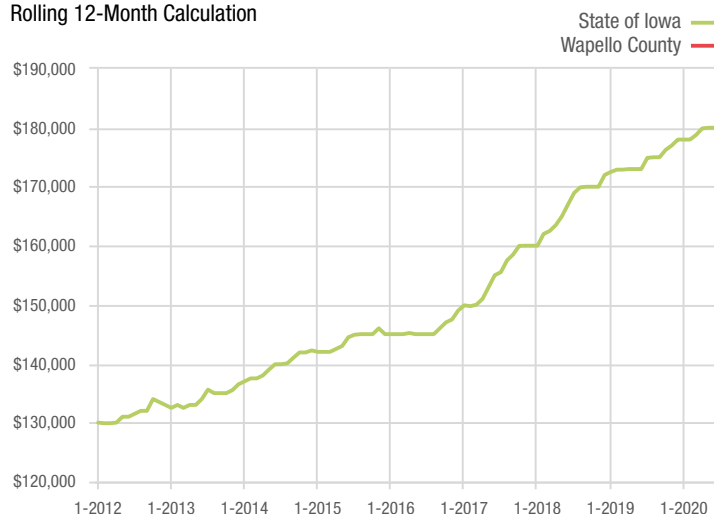
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.