

# Local Market Update – July 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Wayne County

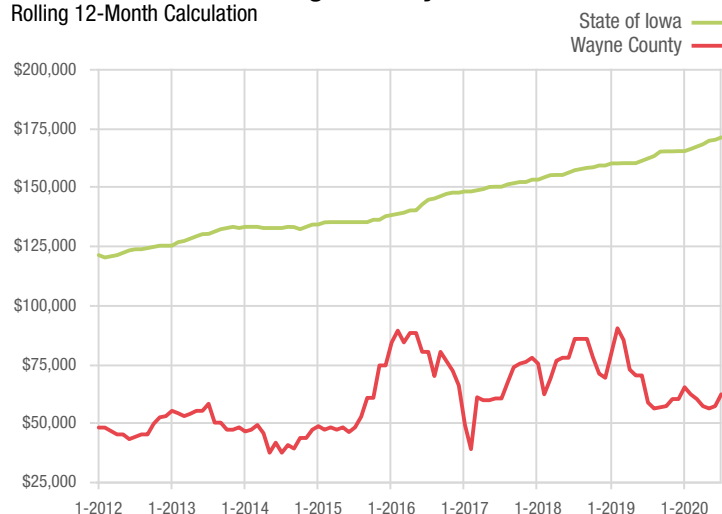
Single-Family Detached	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	9	5	- 44.4%	45	29	- 35.6%
Pending Sales	6	2	- 66.7%	19	26	+ 36.8%
Closed Sales	4	1	- 75.0%	15	23	+ 53.3%
Days on Market Until Sale	126	4	- 96.8%	87	102	+ 17.2%
Median Sales Price*	\$38,000	\$120,000	+ 215.8%	\$45,000	\$55,000	+ 22.2%
Average Sales Price*	\$37,600	\$120,000	+ 219.1%	\$69,213	\$77,086	+ 11.4%
Percent of List Price Received*	92.3%	93.8%	+ 1.6%	90.9%	92.1%	+ 1.3%
Inventory of Homes for Sale	37	12	- 67.6%	—	—	—
Months Supply of Inventory	14.0	2.7	- 80.7%	—	—	—

Townhouse-Condo	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

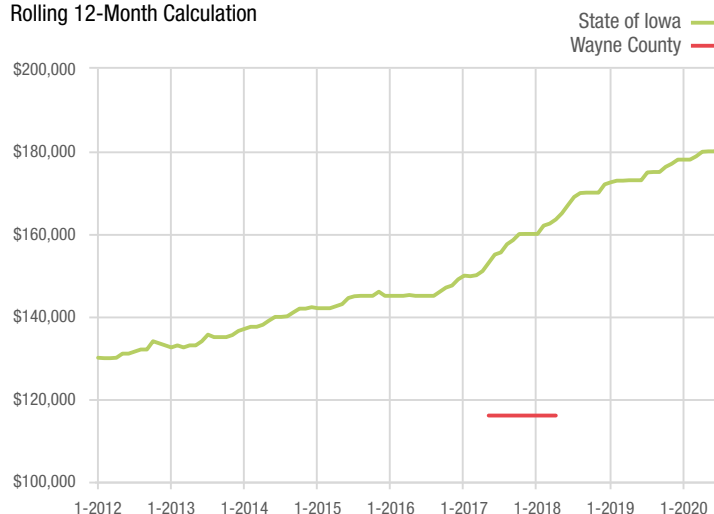
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.