Local Market Update – July 2020A Research Tool Provided by Iowa Association of REALTORS®



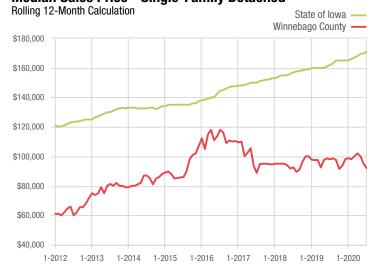
Winnebago County

Single-Family Detached		July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change	
New Listings	19	11	- 42.1%	80	65	- 18.8%	
Pending Sales	14	7	- 50.0%	69	68	- 1.4%	
Closed Sales	9	14	+ 55.6%	60	65	+ 8.3%	
Days on Market Until Sale	104	77	- 26.0%	147	129	- 12.2%	
Median Sales Price*	\$85,000	\$76,940	- 9.5%	\$88,500	\$84,000	- 5.1%	
Average Sales Price*	\$110,444	\$102,752	- 7.0%	\$92,278	\$96,316	+ 4.4%	
Percent of List Price Received*	95.9%	94.3%	- 1.7%	93.4%	94.2%	+ 0.9%	
Inventory of Homes for Sale	58	29	- 50.0%		_		
Months Supply of Inventory	6.9	3.1	- 55.1%				

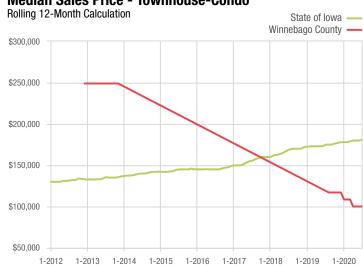
Townhouse-Condo		July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	1	0	- 100.0%	1	1	0.0%	
Closed Sales	0	0	0.0%	0	2		
Days on Market Until Sale	-	_	_		74	_	
Median Sales Price*			_		\$97,250		
Average Sales Price*	_		_	_	\$97,250	_	
Percent of List Price Received*			_		97.6%		
Inventory of Homes for Sale	0	0	0.0%		_	_	
Months Supply of Inventory			_				

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached



Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.