

Local Market Update – August 2020

A Research Tool Provided by Iowa Association of REALTORS®



Greene County

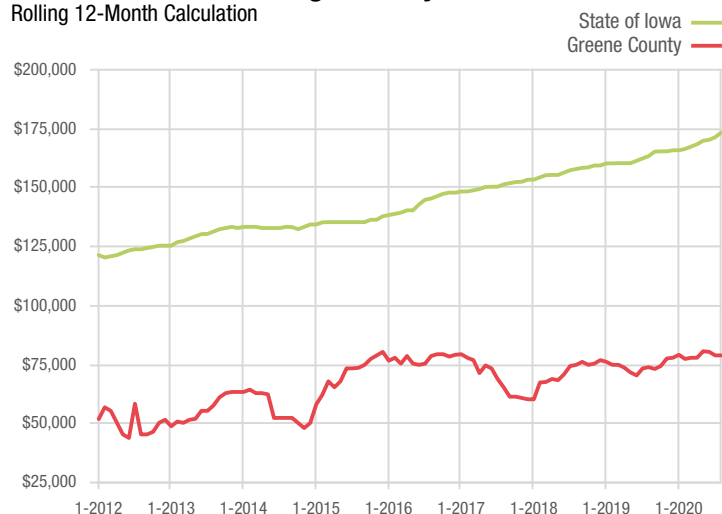
Single-Family Detached	August			Year to Date		
Key Metrics	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	11	7	- 36.4%	76	62	- 18.4%
Pending Sales	9	7	- 22.2%	60	53	- 11.7%
Closed Sales	10	8	- 20.0%	51	48	- 5.9%
Days on Market Until Sale	118	71	- 39.8%	104	93	- 10.6%
Median Sales Price*	\$83,450	\$75,000	- 10.1%	\$73,500	\$65,000	- 11.6%
Average Sales Price*	\$104,765	\$94,363	- 9.9%	\$96,139	\$95,646	- 0.5%
Percent of List Price Received*	97.0%	96.2%	- 0.8%	96.6%	94.7%	- 2.0%
Inventory of Homes for Sale	37	20	- 45.9%	—	—	—
Months Supply of Inventory	5.5	2.9	- 47.3%	—	—	—

Townhouse-Condo	August			Year to Date		
Key Metrics	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	0	0	0.0%	1	1	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

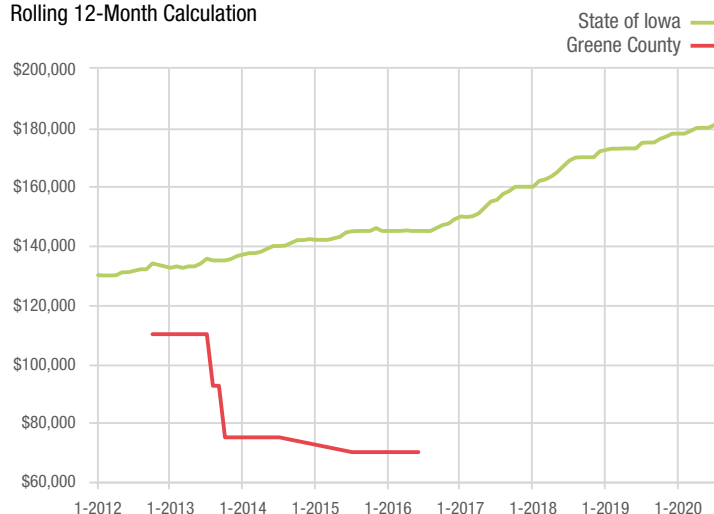
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.