## **Local Market Update – October 2020**A Research Tool Provided by Iowa Association of REALTORS®

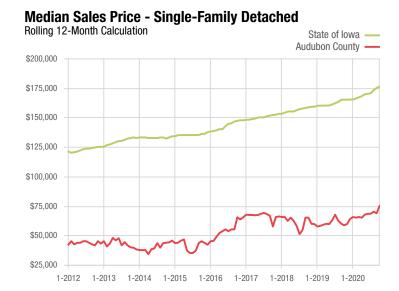


## **Audubon County**

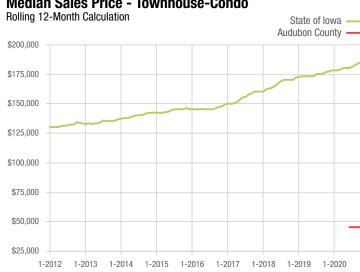
Single-Family Detached		October			Year to Date			
Key Metrics	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change		
New Listings	7	4	- 42.9%	55	49	- 10.9%		
Pending Sales	6	3	- 50.0%	47	46	- 2.1%		
Closed Sales	9	2	- 77.8%	45	41	- 8.9%		
Days on Market Until Sale	84	23	- 72.6%	95	75	- 21.1%		
Median Sales Price*	\$50,000	\$225,250	+ 350.5%	\$60,000	\$73,000	+ 21.7%		
Average Sales Price*	\$55,944	\$225,250	+ 302.6%	\$80,749	\$94,290	+ 16.8%		
Percent of List Price Received*	93.3%	95.7%	+ 2.6%	89.5%	95.8%	+ 7.0%		
Inventory of Homes for Sale	20	8	- 60.0%		_	_		
Months Supply of Inventory	4.6	1.7	- 63.0%					

Townhouse-Condo		October			Year to Date	
Key Metrics	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	0	0	0.0%	0	1	
Pending Sales	0	0	0.0%	0	1	<del></del>
Closed Sales	0	0	0.0%	0	1	
Days on Market Until Sale	_	_	_		85	
Median Sales Price*			_		\$45,000	
Average Sales Price*	_		_		\$45,000	_
Percent of List Price Received*			_		86.5%	
Inventory of Homes for Sale	0	0	0.0%		_	_
Months Supply of Inventory			_			

<sup>\*</sup> Does not account for seller concessions; % Change may be extreme due to small sample size.



## **Median Sales Price - Townhouse-Condo**



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.