

# Local Market Update – October 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Buchanan County

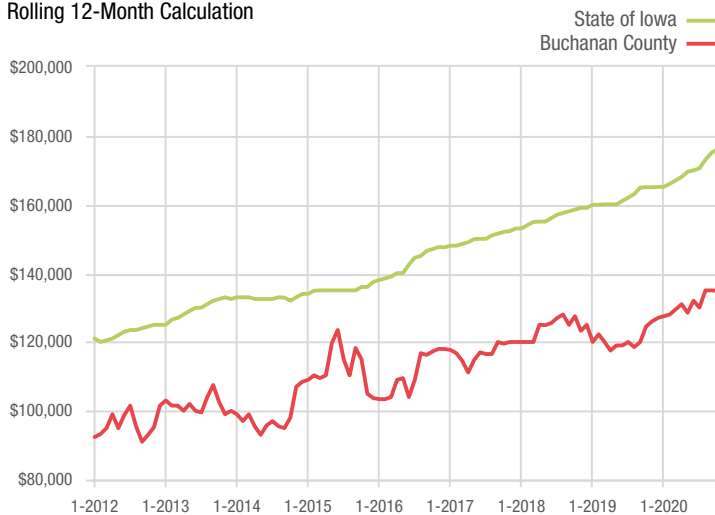
Single-Family Detached	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	18	17	- 5.6%	255	183	- 28.2%
Pending Sales	13	15	+ 15.4%	193	174	- 9.8%
Closed Sales	22	23	+ 4.5%	176	164	- 6.8%
Days on Market Until Sale	99	45	- 54.5%	87	68	- 21.8%
Median Sales Price*	\$137,000	<b>\$111,000</b>	- 19.0%	\$125,500	<b>\$135,000</b>	+ 7.6%
Average Sales Price*	\$156,600	<b>\$140,449</b>	- 10.3%	\$144,951	<b>\$152,856</b>	+ 5.5%
Percent of List Price Received*	96.5%	<b>98.2%</b>	+ 1.8%	95.5%	<b>95.9%</b>	+ 0.4%
Inventory of Homes for Sale	66	36	- 45.5%	—	—	—
Months Supply of Inventory	3.8	2.2	- 42.1%	—	—	—

Townhouse-Condo	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	0	0	0.0%	5	2	- 60.0%
Pending Sales	0	0	0.0%	4	2	- 50.0%
Closed Sales	0	0	0.0%	3	2	- 33.3%
Days on Market Until Sale	—	—	—	26	55	+ 111.5%
Median Sales Price*	—	—	—	\$160,000	<b>\$219,619</b>	+ 37.3%
Average Sales Price*	—	—	—	\$149,667	<b>\$219,619</b>	+ 46.7%
Percent of List Price Received*	—	—	—	96.3%	<b>99.5%</b>	+ 3.3%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	0.5	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

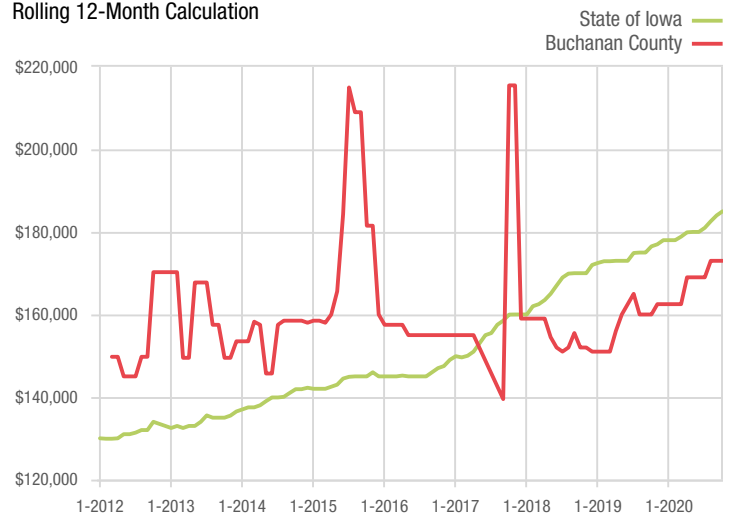
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.