

Local Market Update – October 2020

A Research Tool Provided by Iowa Association of REALTORS®



Buena Vista County

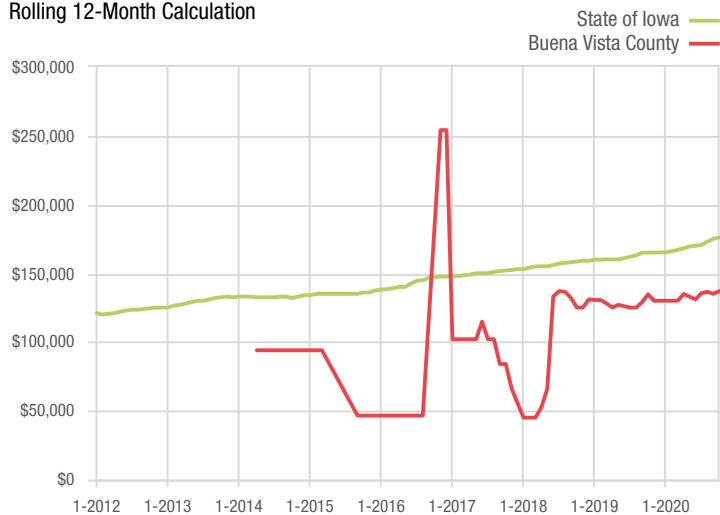
Single-Family Detached	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	18	19	+ 5.6%	178	166	- 6.7%
Pending Sales	22	16	- 27.3%	159	156	- 1.9%
Closed Sales	16	16	0.0%	161	130	- 19.3%
Days on Market Until Sale	45	25	- 44.4%	57	49	- 14.0%
Median Sales Price*	\$135,950	\$162,500	+ 19.5%	\$129,900	\$136,500	+ 5.1%
Average Sales Price*	\$139,181	\$173,874	+ 24.9%	\$140,774	\$142,147	+ 1.0%
Percent of List Price Received*	97.2%	98.7%	+ 1.5%	97.6%	98.7%	+ 1.1%
Inventory of Homes for Sale	33	26	- 21.2%	—	—	—
Months Supply of Inventory	2.2	1.7	- 22.7%	—	—	—

Townhouse-Condo	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	2	1	- 50.0%	20	17	- 15.0%
Pending Sales	1	2	+ 100.0%	14	16	+ 14.3%
Closed Sales	0	5	—	14	12	- 14.3%
Days on Market Until Sale	—	16	—	47	72	+ 53.2%
Median Sales Price*	—	\$167,500	—	\$158,750	\$167,500	+ 5.5%
Average Sales Price*	—	\$165,420	—	\$133,686	\$179,292	+ 34.1%
Percent of List Price Received*	—	98.3%	—	97.2%	101.0%	+ 3.9%
Inventory of Homes for Sale	7	2	- 71.4%	—	—	—
Months Supply of Inventory	3.5	0.8	- 77.1%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

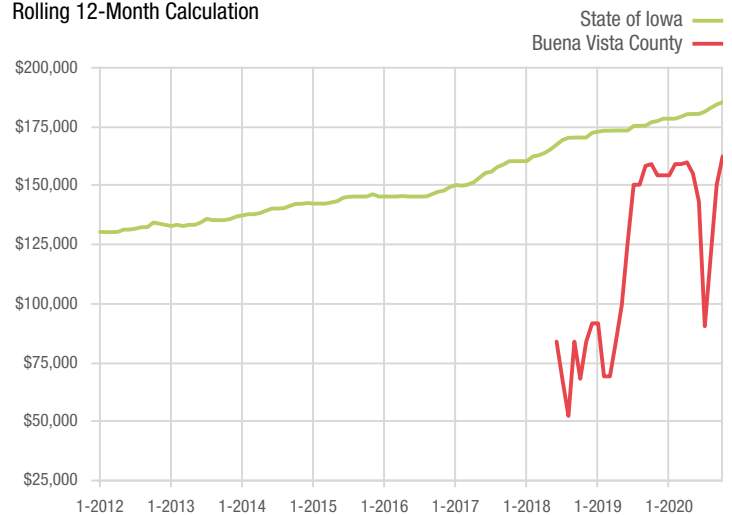
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.