

# Local Market Update – October 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Calhoun County

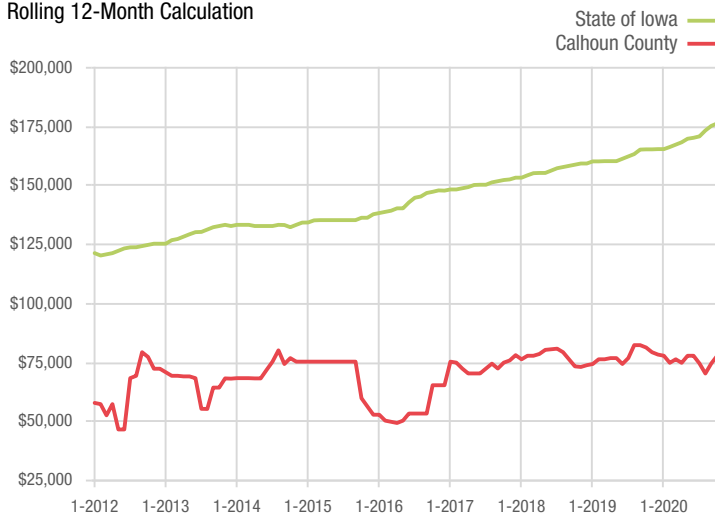
Single-Family Detached	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	11	8	- 27.3%	108	71	- 34.3%
Pending Sales	12	1	- 91.7%	79	62	- 21.5%
Closed Sales	14	8	- 42.9%	80	63	- 21.3%
Days on Market Until Sale	119	44	- 63.0%	111	141	+ 27.0%
Median Sales Price*	\$45,000	<b>\$83,700</b>	+ 86.0%	\$78,000	<b>\$77,500</b>	- 0.6%
Average Sales Price*	\$130,200	<b>\$111,988</b>	- 14.0%	\$132,836	<b>\$108,036</b>	- 18.7%
Percent of List Price Received*	90.6%	<b>95.2%</b>	+ 5.1%	92.6%	<b>92.3%</b>	- 0.3%
Inventory of Homes for Sale	42	30	- 28.6%	—	—	—
Months Supply of Inventory	5.3	5.4	+ 1.9%	—	—	—

Townhouse-Condo	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

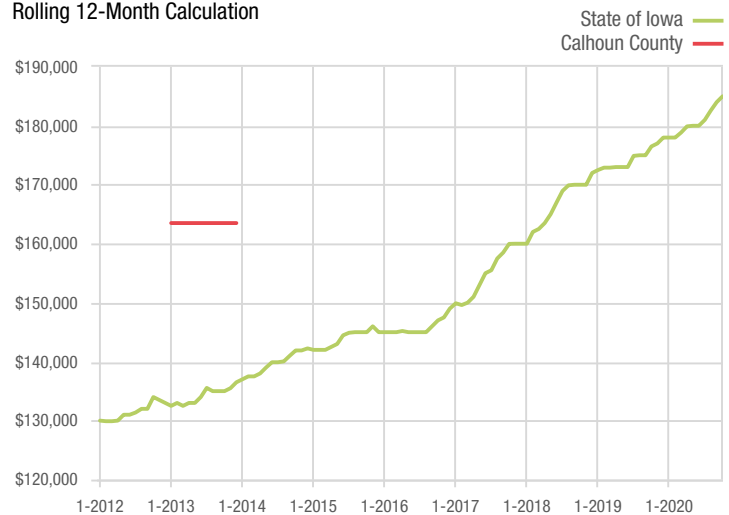
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.