Local Market Update – October 2020 A Research Tool Provided by Iowa Association of REALTORS®

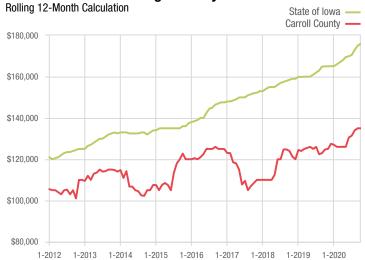


Carroll County

Single-Family Detached	October			Year to Date			
Key Metrics	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change	
New Listings	25	19	- 24.0%	328	278	- 15.2%	
Pending Sales	24	34	+ 41.7%	217	250	+ 15.2%	
Closed Sales	26	28	+ 7.7%	206	210	+ 1.9%	
Days on Market Until Sale	125	109	- 12.8%	110	104	- 5.5%	
Median Sales Price*	\$135,875	\$135,000	- 0.6%	\$125,500	\$135,000	+ 7.6%	
Average Sales Price*	\$146,031	\$129,716	- 11.2%	\$143,313	\$147,092	+ 2.6%	
Percent of List Price Received*	93.1%	92.6%	- 0.5%	93.1%	93.2%	+ 0.1%	
Inventory of Homes for Sale	139	70	- 49.6%				
Months Supply of Inventory	6.8	3.0	- 55.9%				

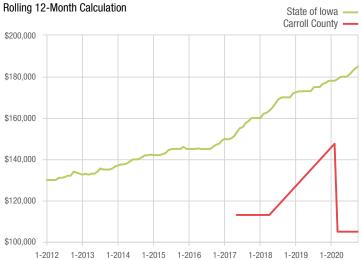
Townhouse-Condo		October			Year to Date	
Key Metrics	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	1	1	0.0%	1	11	+ 1,000.0%
Pending Sales	0	3	—	0	11	
Closed Sales	0	3	—	0	10	
Days on Market Until Sale		13	—		63	
Median Sales Price*		\$54,000	—		\$104,900	
Average Sales Price*		\$75,967	—		\$107,545	
Percent of List Price Received*		97.2%	—		96.1%	
Inventory of Homes for Sale	2	3	+ 50.0%			
Months Supply of Inventory		2.2	_			

* Does not account for seller concessions; % Change may be extreme due to small sample size.



Median Sales Price - Single-Family Detached

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.