Local Market Update – October 2020 A Research Tool Provided by Iowa Association of REALTORS®

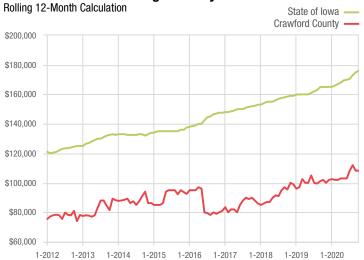


Crawford County

Single-Family Detached	October			Year to Date			
Key Metrics	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change	
New Listings	16	9	- 43.8%	133	122	- 8.3%	
Pending Sales	13	8	- 38.5%	92	103	+ 12.0%	
Closed Sales	12	13	+ 8.3%	92	97	+ 5.4%	
Days on Market Until Sale	87	86	- 1.1%	123	107	- 13.0%	
Median Sales Price*	\$131,500	\$122,500	- 6.8%	\$102,000	\$112,000	+ 9.8%	
Average Sales Price*	\$144,455	\$119,346	- 17.4%	\$115,066	\$125,848	+ 9.4%	
Percent of List Price Received*	92.7%	95.9%	+ 3.5%	92.1%	92.6%	+ 0.5%	
Inventory of Homes for Sale	64	50	- 21.9%				
Months Supply of Inventory	7.0	5.1	- 27.1%				

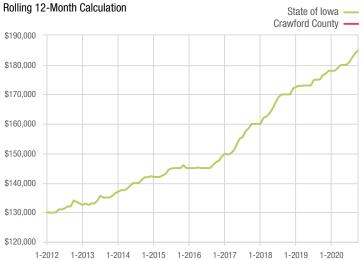
Townhouse-Condo	October			Year to Date			
Key Metrics	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change	
New Listings	0	0	0.0%	0	3		
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale			—				
Median Sales Price*			—				
Average Sales Price*			—				
Percent of List Price Received*							
Inventory of Homes for Sale	0	3	—				
Months Supply of Inventory			_				

* Does not account for seller concessions; % Change may be extreme due to small sample size.



Median Sales Price - Single-Family Detached

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.