## **Local Market Update – October 2020**A Research Tool Provided by Iowa Association of REALTORS®



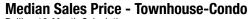
## **Dubuque County**

Single-Family Detached		October			<b>Year to Date</b>	
Key Metrics	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	95	114	+ 20.0%	1,001	1,044	+ 4.3%
Pending Sales	94	54	- 42.6%	822	919	+ 11.8%
Closed Sales	68	133	+ 95.6%	782	905	+ 15.7%
Days on Market Until Sale	42	26	- 38.1%	41	32	- 22.0%
Median Sales Price*	\$175,750	\$189,900	+ 8.1%	\$175,000	\$180,250	+ 3.0%
Average Sales Price*	\$219,123	\$229,929	+ 4.9%	\$214,113	\$217,252	+ 1.5%
Percent of List Price Received*	98.0%	99.1%	+ 1.1%	97.5%	98.4%	+ 0.9%
Inventory of Homes for Sale	178	158	- 11.2%			
Months Supply of Inventory	2.2	1.8	- 18.2%			

Townhouse-Condo	October			Year to Date			
Key Metrics	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change	
New Listings	5	10	+ 100.0%	127	113	- 11.0%	
Pending Sales	9	7	- 22.2%	89	94	+ 5.6%	
Closed Sales	5	10	+ 100.0%	93	87	- 6.5%	
Days on Market Until Sale	11	54	+ 390.9%	59	72	+ 22.0%	
Median Sales Price*	\$210,000	\$228,751	+ 8.9%	\$214,000	\$227,000	+ 6.1%	
Average Sales Price*	\$210,780	\$232,375	+ 10.2%	\$222,178	\$218,629	- 1.6%	
Percent of List Price Received*	99.4%	99.1%	- 0.3%	99.9%	98.7%	- 1.2%	
Inventory of Homes for Sale	36	32	- 11.1%		_	_	
Months Supply of Inventory	4.2	3.7	- 11.9%				

<sup>\*</sup> Does not account for seller concessions; % Change may be extreme due to small sample size.

## **Median Sales Price - Single-Family Detached** Rolling 12-Month Calculation State of Iowa -**Dubuque County** \$200,000 \$180,000 \$160,000 \$140,000 \$120,000 $1-2012 \quad 1-2013 \quad 1-2014 \quad 1-2015 \quad 1-2016 \quad 1-2017 \quad 1-2018 \quad 1-2019 \quad 1-2020$





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.