

Local Market Update – October 2020

A Research Tool Provided by Iowa Association of REALTORS®



Fayette County

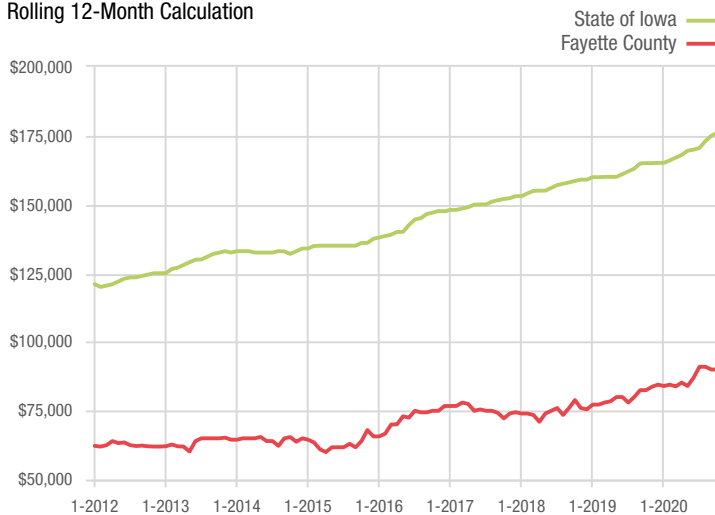
Single-Family Detached	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	30	16	- 46.7%	286	240	- 16.1%
Pending Sales	17	22	+ 29.4%	168	189	+ 12.5%
Closed Sales	13	26	+ 100.0%	146	181	+ 24.0%
Days on Market Until Sale	68	87	+ 27.9%	108	98	- 9.3%
Median Sales Price*	\$85,500	\$87,000	+ 1.8%	\$83,875	\$89,950	+ 7.2%
Average Sales Price*	\$132,108	\$100,712	- 23.8%	\$106,249	\$104,481	- 1.7%
Percent of List Price Received*	93.4%	91.5%	- 2.0%	91.7%	93.9%	+ 2.4%
Inventory of Homes for Sale	143	89	- 37.8%	—	—	—
Months Supply of Inventory	9.5	4.9	- 48.4%	—	—	—

Townhouse-Condo	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	0	0	0.0%	2	0	- 100.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	106	—
Median Sales Price*	—	—	—	—	\$120,000	—
Average Sales Price*	—	—	—	—	\$120,000	—
Percent of List Price Received*	—	—	—	—	96.1%	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

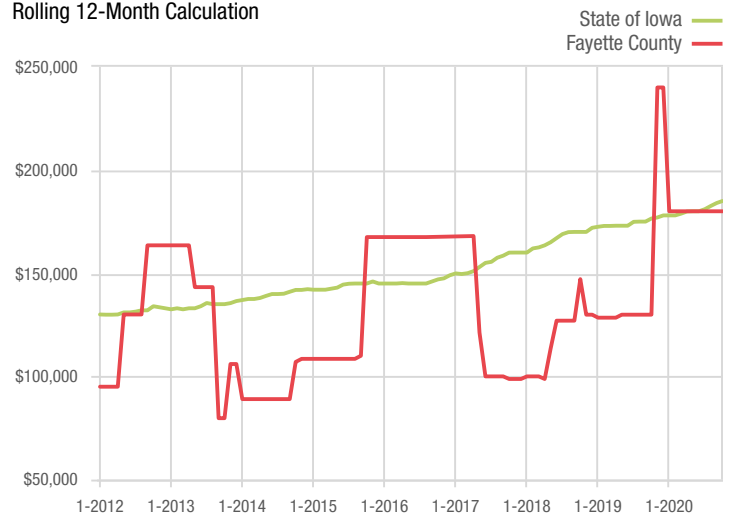
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.