

# Local Market Update – October 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Franklin County

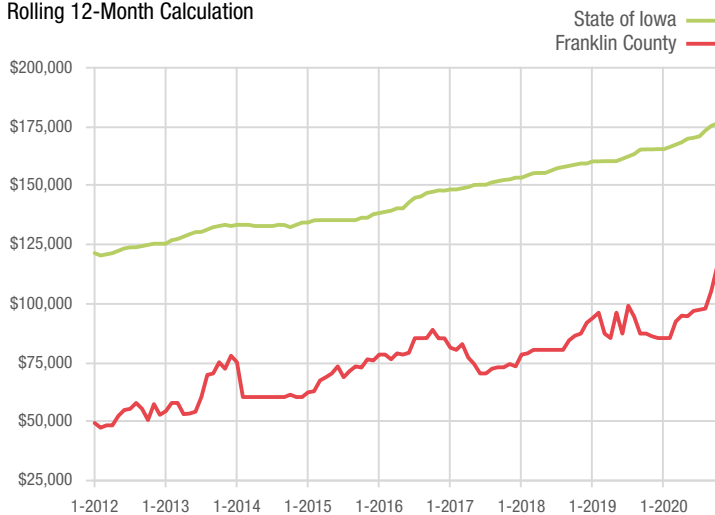
Single-Family Detached	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	12	4	- 66.7%	99	87	- 12.1%
Pending Sales	4	4	0.0%	71	79	+ 11.3%
Closed Sales	14	7	- 50.0%	74	76	+ 2.7%
Days on Market Until Sale	122	108	- 11.5%	137	134	- 2.2%
Median Sales Price*	\$97,000	<b>\$133,000</b>	+ 37.1%	\$89,250	<b>\$122,900</b>	+ 37.7%
Average Sales Price*	\$102,036	<b>\$134,629</b>	+ 31.9%	\$95,081	<b>\$132,071</b>	+ 38.9%
Percent of List Price Received*	89.2%	<b>96.1%</b>	+ 7.7%	91.2%	<b>95.2%</b>	+ 4.4%
Inventory of Homes for Sale	49	<b>31</b>	- 36.7%	—	—	—
Months Supply of Inventory	7.6	<b>4.1</b>	- 46.1%	—	—	—

Townhouse-Condo	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	0	0	0.0%	1	0	- 100.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

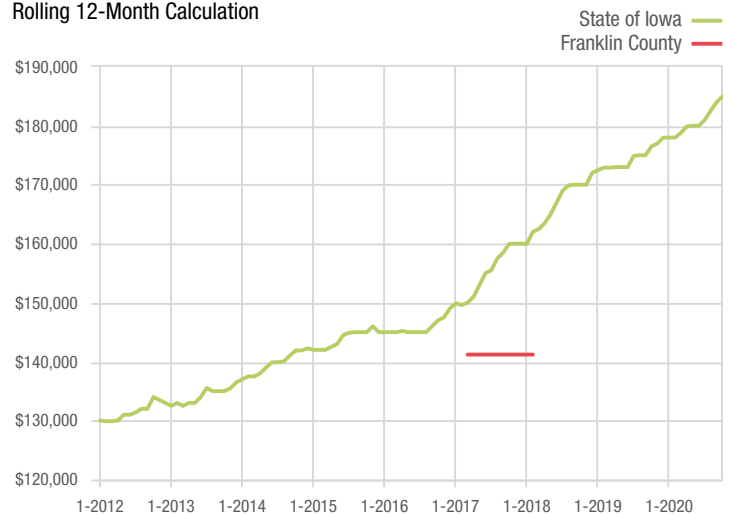
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.