

Local Market Update – October 2020

A Research Tool Provided by Iowa Association of REALTORS®



Greene County

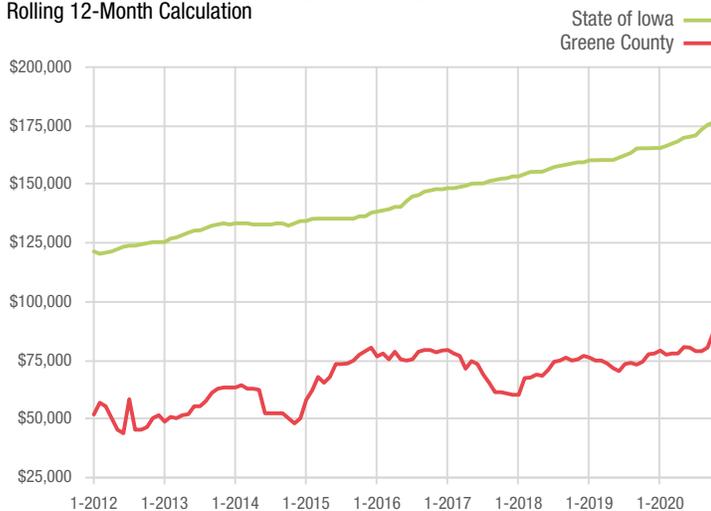
Single-Family Detached	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	13	4	- 69.2%	93	72	- 22.6%
Pending Sales	0	5	—	71	61	- 14.1%
Closed Sales	6	6	0.0%	68	58	- 14.7%
Days on Market Until Sale	93	82	- 11.8%	109	91	- 16.5%
Median Sales Price*	\$86,750	\$112,500	+ 29.7%	\$74,000	\$85,000	+ 14.9%
Average Sales Price*	\$91,083	\$130,417	+ 43.2%	\$95,555	\$101,353	+ 6.1%
Percent of List Price Received*	90.8%	94.2%	+ 3.7%	96.1%	94.5%	- 1.7%
Inventory of Homes for Sale	35	17	- 51.4%	—	—	—
Months Supply of Inventory	4.7	2.8	- 40.4%	—	—	—

Townhouse-Condo	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	0	0	0.0%	1	1	0.0%
Pending Sales	0	1	—	0	1	—
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

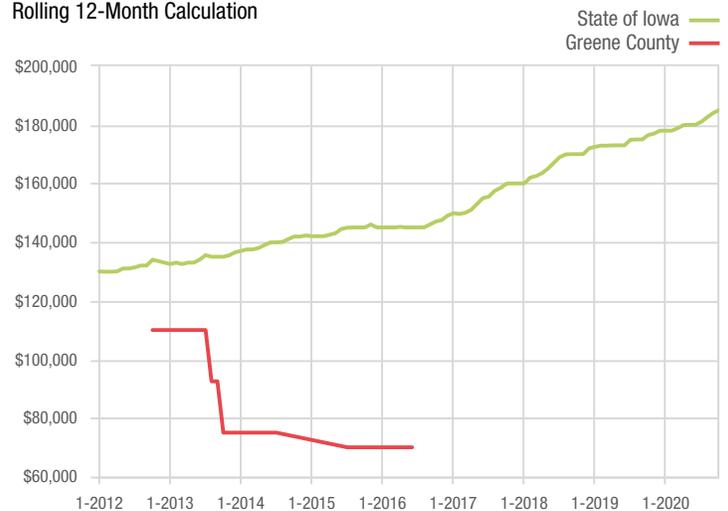
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.