

Local Market Update – October 2020

A Research Tool Provided by Iowa Association of REALTORS®



Hancock County

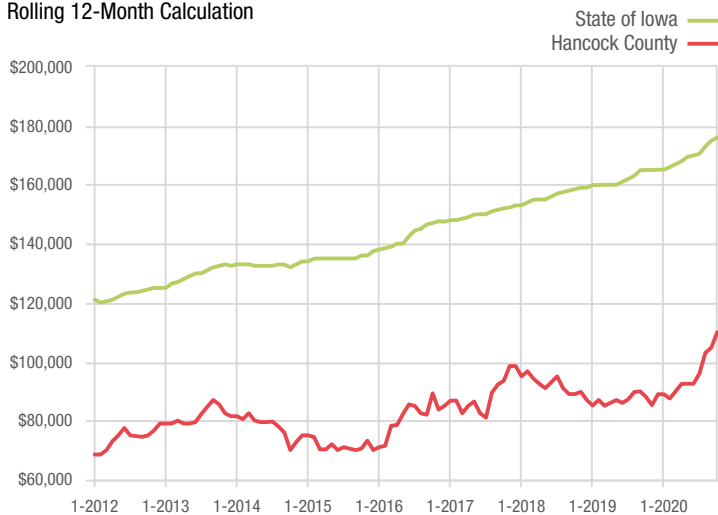
Single-Family Detached	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	21	16	- 23.8%	220	186	- 15.5%
Pending Sales	21	20	- 4.8%	133	154	+ 15.8%
Closed Sales	21	22	+ 4.8%	128	143	+ 11.7%
Days on Market Until Sale	106	123	+ 16.0%	105	127	+ 21.0%
Median Sales Price*	\$115,000	\$125,950	+ 9.5%	\$86,750	\$110,000	+ 26.8%
Average Sales Price*	\$117,250	\$154,783	+ 32.0%	\$103,417	\$125,816	+ 21.7%
Percent of List Price Received*	92.3%	97.2%	+ 5.3%	94.1%	95.2%	+ 1.2%
Inventory of Homes for Sale	109	62	- 43.1%	—	—	—
Months Supply of Inventory	8.3	4.2	- 49.4%	—	—	—

Townhouse-Condo	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	0	0	0.0%	0	1	—
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

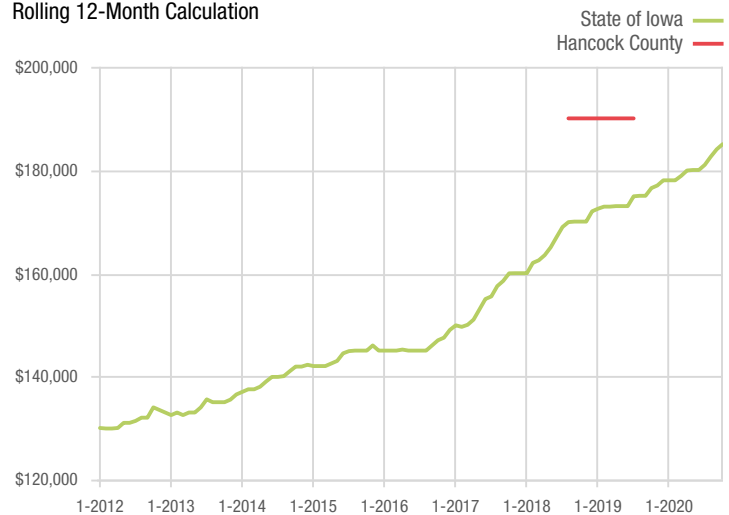
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.