

Local Market Update – October 2020

A Research Tool Provided by Iowa Association of REALTORS®



Hardin County

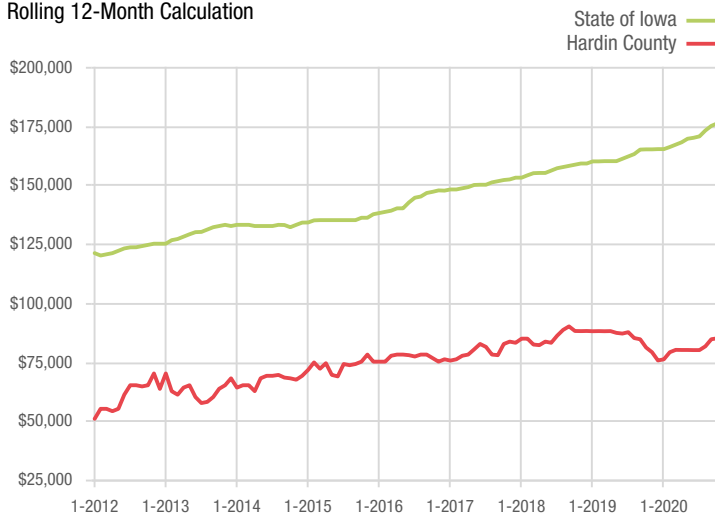
Single-Family Detached	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	29	25	- 13.8%	278	234	- 15.8%
Pending Sales	23	23	0.0%	185	203	+ 9.7%
Closed Sales	23	23	0.0%	174	181	+ 4.0%
Days on Market Until Sale	80	89	+ 11.3%	91	106	+ 16.5%
Median Sales Price*	\$72,000	\$87,000	+ 20.8%	\$80,000	\$88,500	+ 10.6%
Average Sales Price*	\$94,218	\$105,750	+ 12.2%	\$97,798	\$102,340	+ 4.6%
Percent of List Price Received*	91.3%	93.4%	+ 2.3%	92.9%	92.2%	- 0.8%
Inventory of Homes for Sale	119	64	- 46.2%	—	—	—
Months Supply of Inventory	7.1	3.3	- 53.5%	—	—	—

Townhouse-Condo	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	0	2	—	0	6	—
Pending Sales	0	2	—	0	2	—
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	3	—	—	—	—
Months Supply of Inventory	—	1.5	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

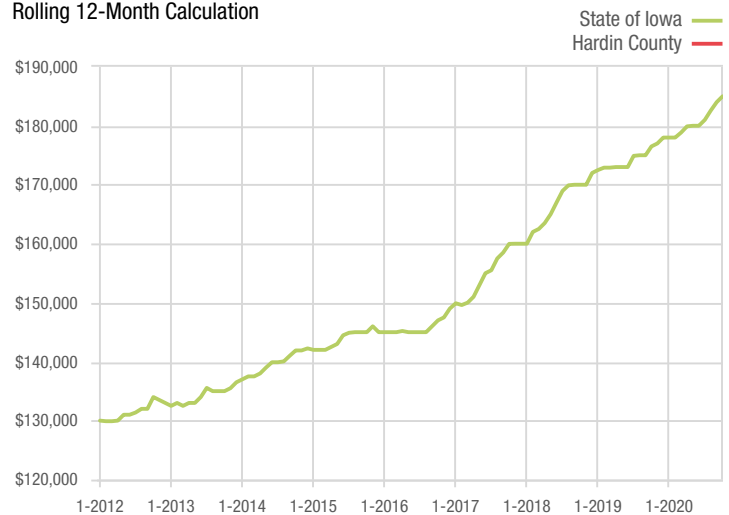
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.