## Local Market Update – October 2020 A Research Tool Provided by Iowa Association of REALTORS®

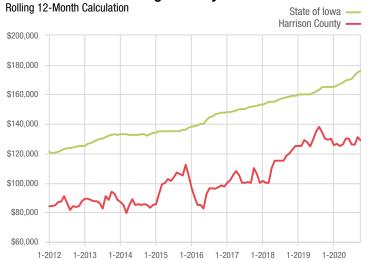


## **Harrison County**

Single-Family Detached	October			Year to Date			
Key Metrics	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change	
New Listings	16	19	+ 18.8%	186	163	- 12.4%	
Pending Sales	14	14	0.0%	134	140	+ 4.5%	
Closed Sales	13	20	+ 53.8%	121	129	+ 6.6%	
Days on Market Until Sale	39	56	+ 43.6%	55	59	+ 7.3%	
Median Sales Price*	\$118,000	\$90,750	- 23.1%	\$132,500	\$135,750	+ 2.5%	
Average Sales Price*	\$141,854	\$142,370	+ 0.4%	\$175,248	\$162,579	- 7.2%	
Percent of List Price Received*	92.8%	<b>94.2</b> %	+ 1.5%	95.1%	96.1%	+ 1.1%	
Inventory of Homes for Sale	50	29	- 42.0%				
Months Supply of Inventory	4.1	2.3	- 43.9%				

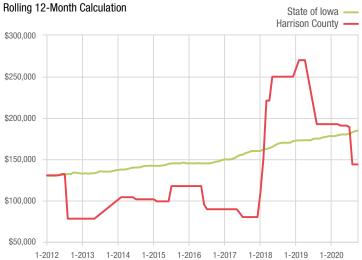
Townhouse-Condo		October			Year to Date	
Key Metrics	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	0	1	—	9	1	- 88.9%
Pending Sales	0	0	0.0%	1	2	+ 100.0%
Closed Sales	0	0	0.0%	1	2	+ 100.0%
Days on Market Until Sale		_	—	102	316	+ 209.8%
Median Sales Price*			—	\$192,500	\$143,750	- 25.3%
Average Sales Price*		-	—	\$192,500	\$143,750	- 25.3%
Percent of List Price Received*		-	_	98.7%	95.4%	- 3.3%
Inventory of Homes for Sale	5	1	- 80.0%			
Months Supply of Inventory	5.0	1.0	- 80.0%			

\* Does not account for seller concessions; % Change may be extreme due to small sample size.



## Median Sales Price - Single-Family Detached

## Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.