

# Local Market Update – October 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Howard County

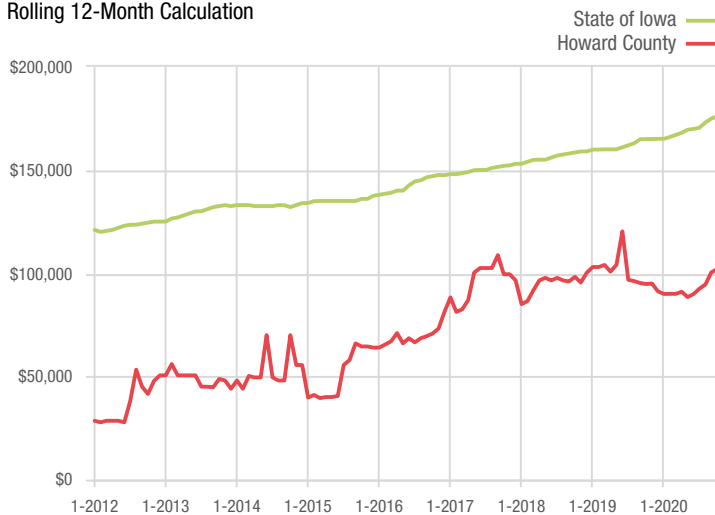
Single-Family Detached	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	13	6	- 53.8%	97	83	- 14.4%
Pending Sales	10	7	- 30.0%	69	71	+ 2.9%
Closed Sales	6	15	+ 150.0%	56	64	+ 14.3%
Days on Market Until Sale	43	61	+ 41.9%	74	69	- 6.8%
Median Sales Price*	\$52,000	<b>\$98,000</b>	+ 88.5%	\$88,000	<b>\$102,000</b>	+ 15.9%
Average Sales Price*	\$98,833	<b>\$136,001</b>	+ 37.6%	\$101,508	<b>\$123,090</b>	+ 21.3%
Percent of List Price Received*	94.0%	<b>95.0%</b>	+ 1.1%	94.1%	<b>95.3%</b>	+ 1.3%
Inventory of Homes for Sale	32	23	- 28.1%	—	—	—
Months Supply of Inventory	5.2	3.6	- 30.8%	—	—	—

Townhouse-Condo	October			Year to Date		
	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	1	0	- 100.0%	1	6	+ 500.0%
Pending Sales	0	0	0.0%	0	3	—
Closed Sales	0	1	—	0	3	—
Days on Market Until Sale	—	2	—	—	50	—
Median Sales Price*	—	<b>\$177,500</b>	—	—	<b>\$230,000</b>	—
Average Sales Price*	—	<b>\$177,500</b>	—	—	<b>\$214,167</b>	—
Percent of List Price Received*	—	<b>98.7%</b>	—	—	<b>94.9%</b>	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

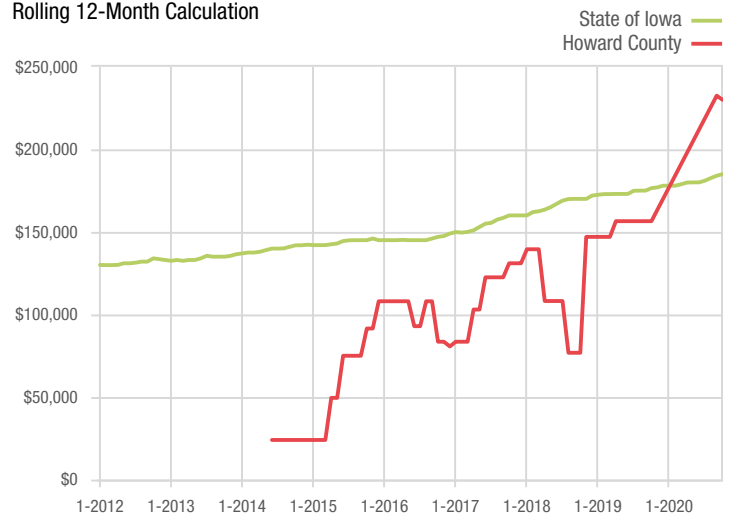
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.